

1 TED Programmable Solutions 2013 held

We have held an event introducing cutting-edge FPGA technologies and solutions.

TED Programmable Solutions 2013

Date : February 1, 2013

Venue : Tokyo Conference Center Shinagawa

Host : PLD Division, Tokyo Electron Device Limited

Sponsor : Xilinx, Inc.

The event featured keynote presentations, manufacturer presentations, seminars, Xilinx's latest solutions, and FPGA related products from Tokyo Electron Device and partner companies.



TPS2013 presentation

2 Special support for the Rescue Robot Contest

We offer special support for the Rescue Robot Contest as part of our corporate social responsibility (CSR) initiative, supporting its philosophy of learning technologies, communicating with people, and creating a society that is resistant to disaster.

13th Rescue Robot Contest

Final Round : August 10 – 11, 2013

Venue : Kobe Sanbo Hall

The qualifying round will be held at two sites, Kobe and Tokyo, for the 13th contest.

This year 26 teams will participate, increasing by 6 from the previous contest.

(<http://www.rescue-robot-contest.org>)



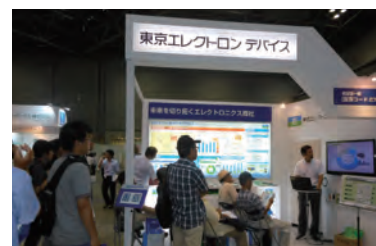
12th Rescue Robot Contest Final Round

3 IR activities for individual investors

We take part in IR fairs and company briefings for individual investors.

We have launched a section of our website dedicated to individual investors, aiming to disclose our business details, financial results, and other information.

(<http://www.teldevice.co.jp/ir>)



Nikkei IR Fair 2012 Mini-Presentation

Note on forward-looking statements

This Investors Guide was prepared on July 1, 2013. Forward looking statements, including business strategies and business forecasts, were made by the Company's management, based on information available at that time, and may be revised due to changes in the business environment. Therefore, please be advised that the Company cannot guarantee the accuracy or the credibility of the statements. For the latest information, please refer to our information releases or our website.

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To Our Investors

INVESTORS GUIDE 2013



TOKYO ELECTRON DEVICE

Tokyo Electron Device Limited is a trading company that specializes in semiconductors and IT devices.

Procurement

TED

Sales

Electronic Components Business

Selling semiconductors, electronic components, and software to electronic device manufacturers



FY2013 Sales Share
83%

Cutting-edge semiconductors from leading overseas manufacturers



Texas Instruments Products



Linear Technology Products



Xilinx Products

Strengths in technical support



Used in a wide range of final products



Industrial equipment



Smartphones



LCD TVs



Automotive equipment

5P

Computer Networks Business

High novelty/specialty products from North American IT device manufacturers

Strengths in maintenance and support

Providing Internet and other IT environments tailored to customer needs

Selling storage, networks, and other IT devices to governmental offices and network construction companies



FY2013 Sales Share
17%



F5 Networks Products



Brocade Products



EMC "Greenplum" Products





9P

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History

Tokyo Electron Device Limited (TED) is a trading company specializing in technology that spun off from Tokyo Electron Limited. We are proud of almost half a century of our history and experience.



Tokyo Electron Limited (Spun off in 1998)

- Electronic Components Business
- Computer & Network Business
- Semiconductor Production Equipment Business
- Flat Panel Display (FPD) Equipment Business
- Solar Cell Production Equipment Business

Tokyo Electron Device Limited (Business handover in October 2006)

- Electronic Components Business
- Computer Networks Business

(Tokyo Electron Limited's Ownership: 55.4%)



1965 Tokyo Electron Limited (TEL) starts selling Electronic Components (Fairchild and others)

1990 Tokyo Electron Device Limited (TED) starts selling Electronic Components

1998 All TEL's Electronic Components operations transferred to TED

2003 Listed on the Second Section of the Tokyo Stock Exchange

2004 SHANGHAI inrevium SOLUTIONS LIMITED (inrevium SHANGHAI) is established in Shanghai, China.

2004 Tokyo Electron Device Hong Kong Limited (TED Hong Kong) is established in Hong Kong, China.

2005 Sales of Computer Networks solutions start by taking over TEL's Computer Networks operation

2006 Pan Electron Ltd. founded as a sales subsidiary in Japan

2008 Listed on the First Section of the Tokyo Stock Exchange

2010 Tokyo Electron Device Hong Kong Limited changed the company name to TOKYO ELECTRON DEVICE ASIA PACIFIC LIMITED (TED APAC)

2012 Tokyo Electron Device Singapore Pte. Ltd. (TED Singapore) is established in Singapore.

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To Our Shareholders and Investors

We would like to express our profound gratitude to all of our investors for your continued support.

As a trading company specializing in technology, we have been leveraging the experience and strengths of our technology we have built up over our long history to supply products with greater added value. Led by our action policy of further develop existing business segments while taking on the challenges of new fields, we will continue to strive to increase our corporate value, and look forward to your ongoing support.



Yasuyuki Kuriki
President &
Representative Director

Noriyuki Kuga
Senior Executive Vice President &
Representative Director

Report on Financial Results for the Fiscal Year Ended March 2013

In the fiscal year ended March 2013, the Japanese economy began to show promising signs towards the end of the fiscal year, such as corrections to the high yen exchange rate and increasing stock prices, prompted by feelings of hope for the enhancement of financial relaxation measures by the Bank of Japan and confirmation of improvements in economic indices for the United States. However, there still remain items of concern for the future economy, such as the potential for the European debt crisis to flare up again, or the fiscal restraint of the United States.

The electronics industry, in which our Group is involved, while the global semiconductor demand is recovering, especially in the United States and Asia, demand for areas including consumer electronic appliances, such as televisions and industrial equipment in Japan are declining. In the IT industry, while the data centers and cloud computing markets are expanding, conditions remain harsh for private capital investments in manufacturing and other industries.

In this environment, we attained net sales of 85,477 million yen (down 1.0% year on year), operating income of 1,790 million yen (down 11.0% year on year), ordinary income of 1,292 million yen (down 44.6% year on year), due in part to the posting of a foreign currency loss for the fiscal year under review, and net income of 658 million yen (down 31.5% year on year) for the fiscal year ended March 2013.

Outlook for the Fiscal Year Ending March 2014

While there are signs of an economic recovery, such as correction to the high yen exchange rate and rising stock prices, the condition remains harsh for the electronics industry.

In our Electronic Components Business, we will not only expand sales channels by existing businesses and acquiring commercial rights, but also focus on global business operation and introducing new products. However, we expect the recovery to begin from or after the third quarter. In our Computer Networks Business, we will move forward by not only enhance our system of direct sales to customers, but also actively launch new products, providing greater-value-added products and solutions to customers.

In light of these factors, we forecast our consolidated results for the fiscal year ending March 2014 as follows:

Net sales of 90,000 million yen (up 5.3% year on year), ordinary income of 1,500 million yen (up 16.0% year on year), and net income of 930 million yen (up 41.2% year on year).

Forecast consolidated performances for the year ending March 2014

	Net sales (Million yen)	Ordinary income (Million yen)	Net income (Million yen)
First half	42,500 (0.9%)	450 (34.4%)	280 (31.1%)
Full year	90,000 (5.3%)	1,500 (16.0%)	930 (41.2%)

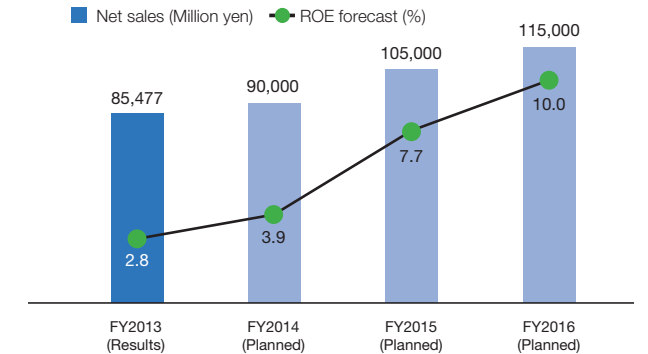
Note: Percentage figures represent year-on-year changes.

Three-Year Plan

Our Group's three-year plans are based on the rolling approach. We took factors such as trends in financial results and changes in the business environment into account and reviewed the contents of the plan. We announced our new revised three-year plan on April 26, 2013.

	FY2013 (Results)	FY2014 (Planned)	FY2015 (Planned)	FY2016 (Planned)
Net sales (Million yen)	85,477	90,000	105,000	115,000
Ordinary income (Million yen)	1,292 (1.5%)	1,500 (1.7%)	3,000 (2.9%)	4,000 (3.5%)
Net income (Million yen)	658 (0.8%)	930 (1.0%)	1,890 (1.8%)	2,600 (2.3%)
ROE forecast (%)	2.8	3.9	7.7	10.0

Note: Numbers in brackets represent margins.



Enhancement of Electronic Components Business

The structure of the semiconductor industry continues to change, and we will improve and overhaul our organizational structure in order to respond more flexibly to the business environment, providing attentive support that earns greater trust of both suppliers and customers. Furthermore, by continuing to cultivate new products, in both Japan and overseas, we will help to solve the problems our customers face.

With regards to our design and manufacturing services business, which includes technical proposals, and inrevium, a product business developed in-house, we will further deepen the coordination with our overseas locations, especially in Asia, focusing on sales promotion activities rooted not only in Japanese companies but local businesses outside Japan as well.

Enhancement of Computer Networks Business

In order to respond to the data center expansion that will accompany the further development of the cloud computing market in the future, we will promote not only our conventional system construction, installation, and maintenance and support services, but also use the new products we have acquired to offer proposals of IT environments tailored to customer needs.

Advances into New Businesses

In addition to our existing products, we will also continue expanding our new product lineup for the products of the environmental and energy conservation field.

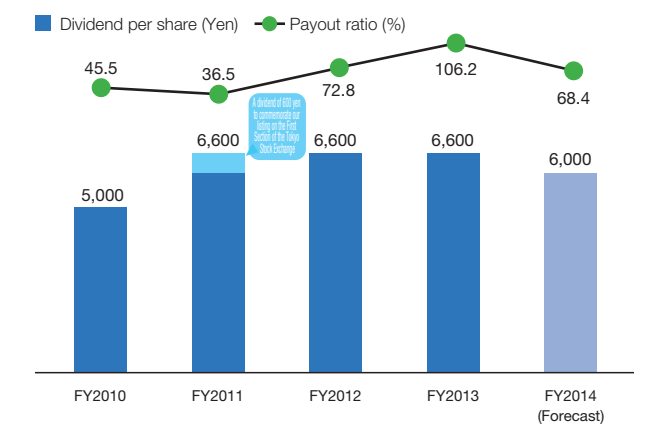
Dividends

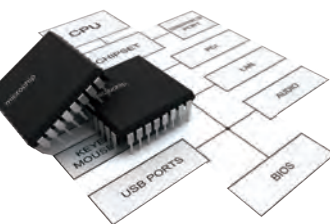
We define our focus on shareholders as one of our priority managerial issues. Our principle is to make an appropriate distribution of profits that reflects our financial results, on the basis of continuity and stability in dividend payment.

We have set the payout level for the foreseeable future at about 35% of consolidated net income.

Under this basic policy, we paid an annual dividend of 6,600 yen per share, comprising an interim dividend of 3,300 yen and a year-end dividend of 3,300 yen for the fiscal year ended March 2013.

For the fiscal year ending March 2014, we are planning to pay an annual dividend of 6,000 yen per share (3,000 yen interim dividend, 3,000 yen year-end dividend).





Introduction of Business

Electronic Components Business

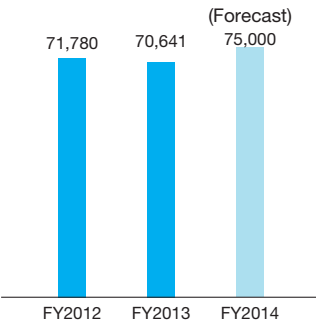
Financial results for the fiscal year ended March 2013

Since the domestic demand for semiconductor products, etc., remained at low level for both consumer electronic appliances and industrial equipment, causing domestic sales performance to fall by roughly 10% year on year. However, expansion of commercial rights in China and Asia brought about growth in global business. As a result, this segment earned net sales of 70,641 million yen (down 1.6% year on year), and ordinary income of 154 million yen (down 82.8% year on year) due to the increase in personnel resulting from the expansion of commercial rights and expenses such as amortization of goodwill.

Outlook for the fiscal year ending March 2014, and our action policies

Financial forecast: Net sales of 75,000 million yen (up 6.2% year on year)
Action policies : Continuation in cultivation of new products in both Japan and overseas, and deepening of existing products
Expansion of global business
Promotion of sales of our own brand, inrevium

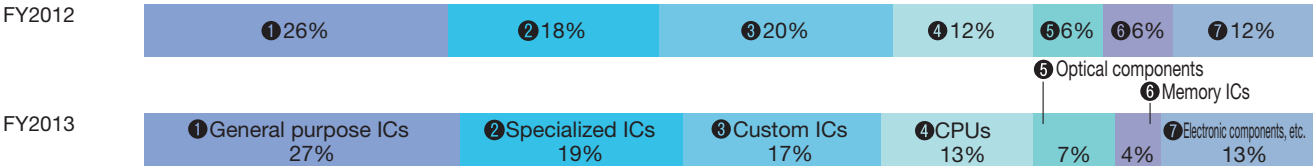
Electronic Components Business
■ Net sales (Million yen)



(Note) The net sales and graph composition rates are indicated using the new segments used from the fiscal year ended March 2013.

Procuring from Leading Overseas Semiconductor Manufacturers

We handle products from over 45 manufacturers, centering on cutting-edge semiconductor products with high global market share.
In the fiscal year ended March 2013, general purpose ICs (analog), specialized ICs, and CPUs (DSP) grew year on year due to the expansion of commercial rights, while custom ICs fell due to decline in sales of custom ICs for use in industrial equipment.



Main products		Main suppliers
① General purpose ICs ICs used for various purposes	Analog ICs	Linear Technology, Texas Instruments
② Specialized ICs ICs made for specific applications	ICs for image correction ICs for DLP ICs for image compression	Pixelworks, Texas Instruments VIXS Systems
③ Custom ICs ICs made to customer specifications	PLD ASIC	Xilinx Fujitsu Semiconductor
④ CPUs ICs which becomes the brains of computers	Microprocessors DSP	Freescale Semiconductor Intel, Texas Instruments
⑤ Optical components Electronic components that convert electricity into light for use	LED Photo couplers	Avago Technologies
⑥ Memory ICs ICs used for memory	Flash Memories SRAM	Spansion IDT
⑦ Electronic components, etc. Board products, Power supplies and Software	Evaluation boards Power supplies OS	inrevium Cosel Microsoft

Profile of suppliers
 Manufacturer specializing in high performance analog ICs
 Supplier of a wide range of products, including DSPs and analog ICs
 Leading PLD company
 World's largest manufacturer of automotive and communications ICs
 Optical component pioneer with its former years as part of Hewlett-Packard
 One of the largest flash memories manufacturers
 Microsoft's OS for embedded device

Offering Advanced Technical Support, and Attentive, Closely Community-Based Customer Support

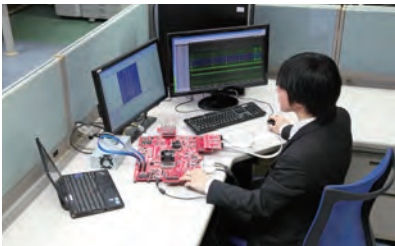
We have established a system to provide customers with the technical support they need by handling products with greater added value.

Offering advanced technical support

We position field application engineers (FAEs) at each of our suppliers to offer them in-depth technical support in stages ranging from planning to manufacturing. In addition to their core work of explaining the technical aspects of new products to clients and answering their questions, our FAEs quickly address any issues that emerge.

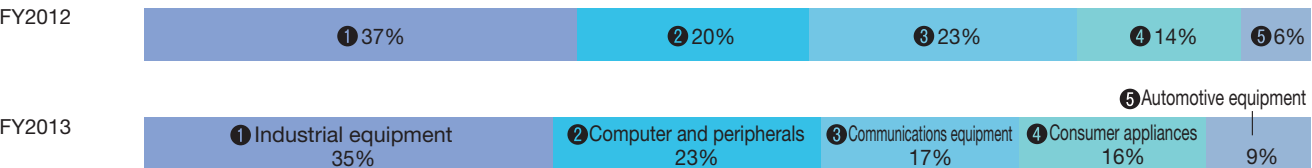
Attentive, closely community-based customer support

Our sites are centered around areas with factories of customers and production sites, and we handle product inquiries, offer proposals, and provide support for development and mass production.



Selling Products for Use in a Wide Range of Applications

In the fiscal year ended March 2013, sales of industrial equipment fell due to low demand, while sales of computers and peripherals rose due to expansion of commercial rights. Sales of communications equipment other than smartphones fell due to weak demand, while the sales of automotive equipment rose due to firm market and commercial rights expansion.



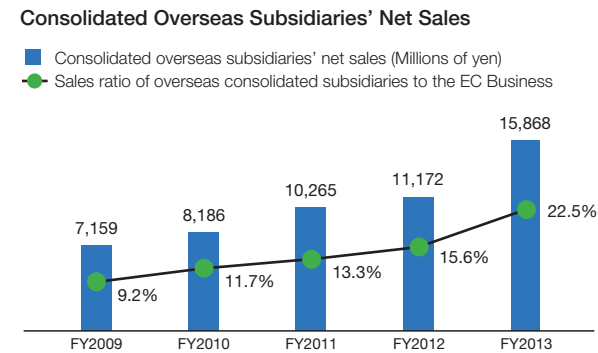
Main applications			Main customers
① Industrial equipment		Medical equipment, broadcasting equipment, semiconductor testing devices, robots, measuring equipment	Oki, Toshiba, Panasonic, Hitachi
② Computer and peripherals		Multifunctional printers, PCs and peripheral devices, projectors and POS terminals	Toshiba, NEC, Panasonic, Fuji Xerox
③ Communications equipment		Mobile phones, smartphones, transmission equipment and base stations	NEC, Panasonic, Hitachi, Fujitsu
④ Consumer appliances		Digital cameras, flat screen TVs, AV equipment, DVDs and major home appliances	Alps Electric, Sony, Toshiba, Panasonic, Mitsubishi Electric
⑤ Automotive equipment		Car navigation systems and car audio equipment	Alps Electric, Panasonic, Hitachi, Mitsubishi Electric

(Note) Major customers are indicated by their respective group names in abbreviated forms without titles and arranged in order of Japanese syllabary.

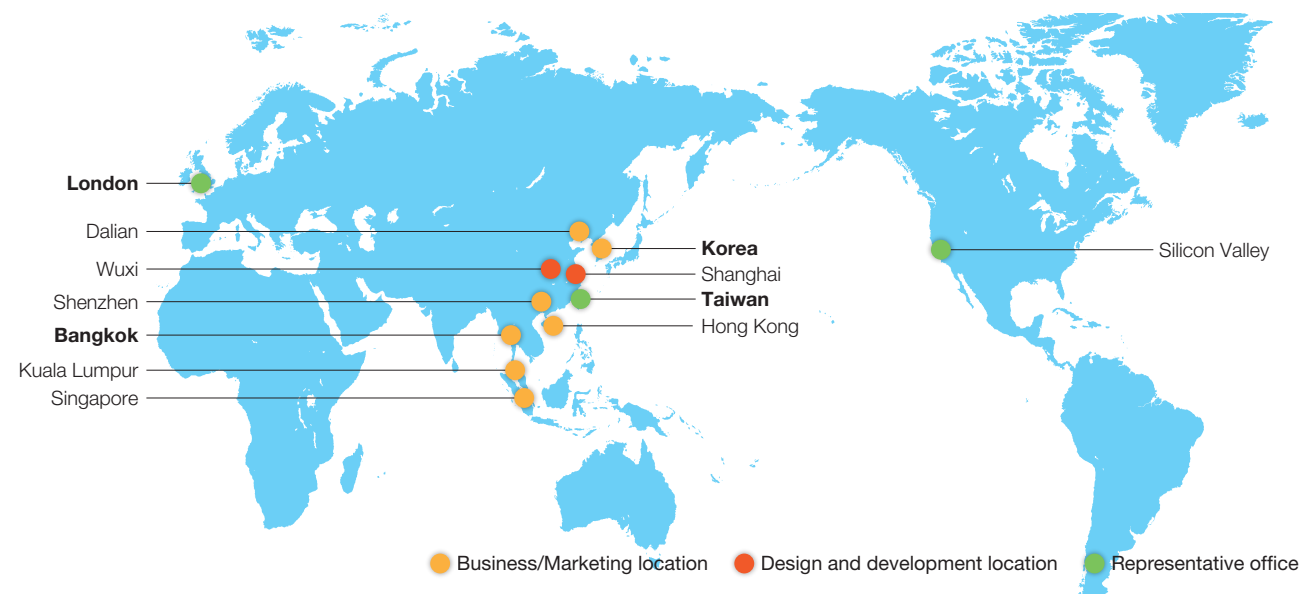
Enhancement of Overseas Sales

Net sales of TED APAC, our consolidated subsidiary which sells products to the Chinese and Asian markets, were 15,868 million yen (up 42% year on year), reaching 22.5% of the net sales of 70,641 million yen of the Electronic Components Business.

We will work on measures such as expansion of our sales channels to local businesses, and aim for 30% or more of the net sales of Electronic Components Business.



Sales location opened in Thailand and marketing locations for the discovery of new products opened in Korea, Taiwan, and the United Kingdom



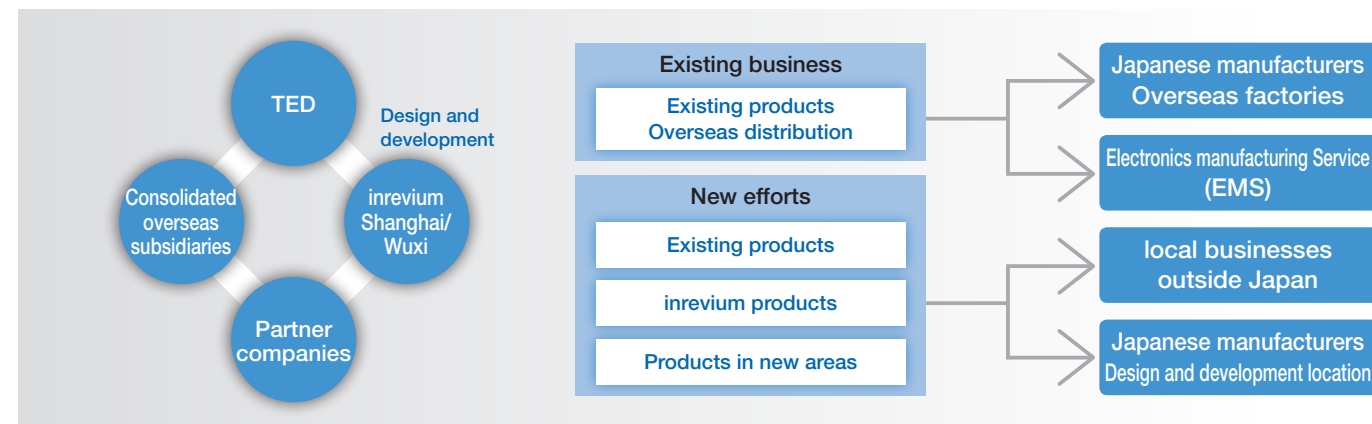
Efforts to Enhance Overseas Sales

1. Enhancement of sales to local businesses outside Japan

We will focus our efforts not only on the sales to overseas factories of Japanese manufacturers, whose sales have successfully expanded in the past, but also on sales to local businesses and the design and development locations of Japanese manufacturers.

2. Providing technical support to the local businesses

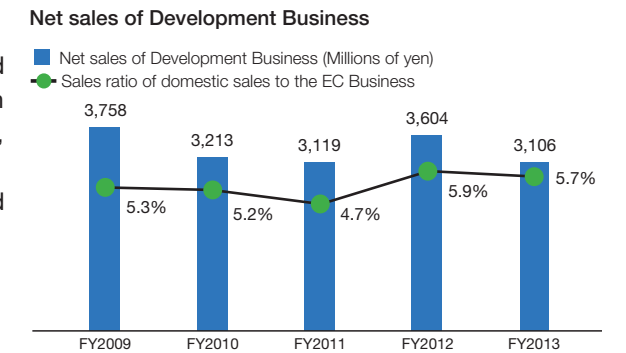
Approximately 70 technical staff works at our design and development divisions in Shanghai and Wuxi. Our ability to provide technical support overseas as well, from product design to development, is one of our strengths.



Expansion of Our Own Products (inrevium)

Net sales of development business, which offers our own brand products and design services by capitalizing on our experience in technical support, cultivated through our semiconductor business, was ¥3,106 million (down 14% year on year).

We will promote overseas sales of our own brand, inrevium, and work on cultivation and sales of new products.



Design and development divisions located in Japan and Asia

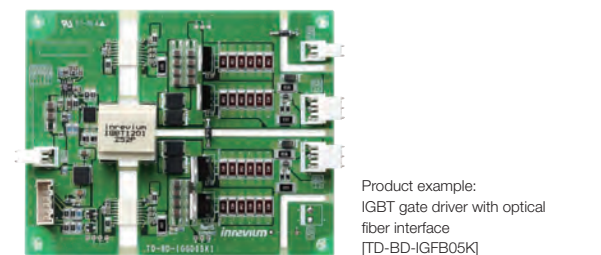
Design and development divisions, manned by special technicians in order to supply inrevium products, are located in both Japan (Yokohama) and in Asia (Shanghai/Wuxi). At these design and development divisions, our own brand products are developed to be sold in Japan and overseas, and design services, which offer semiconductor related product designs, are provided.



Product focus: IGBT gate drivers

IGBTs have an ability to efficiently control renewable energy, such as wind or solar power. We develop board products which can be used to control gate drivers of IGBTs with ease.

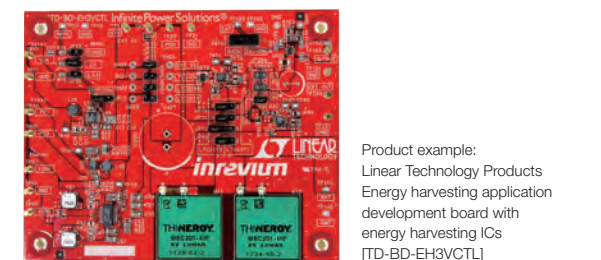
We are currently engaged in sales promotion activities, especially in the Chinese market, where the demand for energy conservation is growing.



Advancement into New Businesses, and Creation of New Commercial Distribution Network

Environmental and Energy Conservation Field Activities

In addition to the expansion of our new product lineup for the products in the environmental and energy conservation field, we are also focusing on providing development support to customers. Interest is mounting in energy harvesting today, which converts energy from everyday living environments, such as light, heat, and vibration, into electrical energy and reuse these energy. These products can be used to easily perform early studies of microcomputer sensors and the features of power generating elements.



Creating a New Commercial Distribution Network – From Asia to the World

We have been focusing primarily on the business of discovering new products, such as semiconductor and computer system products, from manufacturers of the United States and Japan, and selling them to Japanese companies.

In the future, we will cultivate new products emerging from Asian countries and regions such as Korea and Taiwan, selling from Japan to overseas, from Asia to the world, creating a new commercial distribution network.





Introduction of Business

Computer Networks Business

Financial results for the fiscal year ended March 2013

We have seen steady growth in products sales and maintenance business of computer and network devices. As a result, this segment had net sales of 14,835 million yen (up 2.2% year on year), and ordinary income of 1,138 million yen (down 20.7% year on year) due to the decline in reaction to the posting of gain on bad debts recovered, etc., in the previous fiscal year.

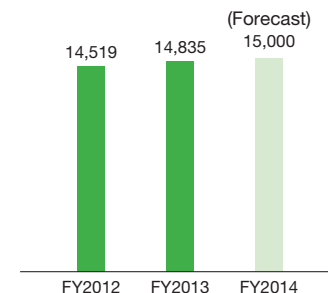
Outlook for the fiscal year ending March 2014, and our action policies

Financial forecast: Net sales of 15,000 million yen (up 1.1% year on year)

Action policies : Focusing on demand for expansion of data centers backed by the increasing popularity of cloud services
Promotion of new products and total solution proposals

Computer Networks Business

■ Net sales (Million yen)



(Note) The net sales and graph composition rates are indicated using the new segments used from the fiscal year ended March 2013.

A Lineup Centered on High-Specialty Products

Our main strengths lie in our high novelty/specialty products. In the fiscal year ended March 2013, enhancements to direct sales of networking related devices, middleware, etc., products proved successful, bringing about increased sales. Sales of storage related devices for companies in Japan were weak.

FY2012	① 55%	② 38%	③ 7%
FY2013	① Network products 58%	② Storage products 33%	③ Middleware, etc. 9%

Main products	Main suppliers
① Network products	
Distribution of Internet connection loads and security enhancement	Load balancing devices Firewall LAN switches Arista Networks F5 Networks Juniper Networks
② Storage products	
Realization of large-volume data storage and cost cutting with integration technologies	SAN Switch General storage Flash storages Brocade Communications Systems EMC Fusion-io Pure Storage
③ Middleware, etc.	
Database management, cloud management systems	Database Virtualization middleware Basho Technologies Oracle

Profile of suppliers
<p>Manufacturer of load balancing devices which allow several tens of thousands of simultaneous connections</p>
<p>Manufacturer of SAN Switches which optimize data processing of external storage device</p>
<p>Rich lineup of data warehouses, backup devices, and other storage related products</p>
<p>Top global share in database management software</p>

Marketing of Cutting-Edge Products, Installation Support, and Maintenance and Support

We have a system to quickly discover and introduce products which are innovative and have potential for demand in the Japanese market by stationing representatives in Silicon Valley in the United States. One of our strengths lies in our support capabilities where we have established verification and quality assurance systems to deploy highly novel products smoothly, allowing customers to install and use them with confidence.



Quality Management

- Receiving Inspection
- Shipping Inspection
- Feedback to Suppliers

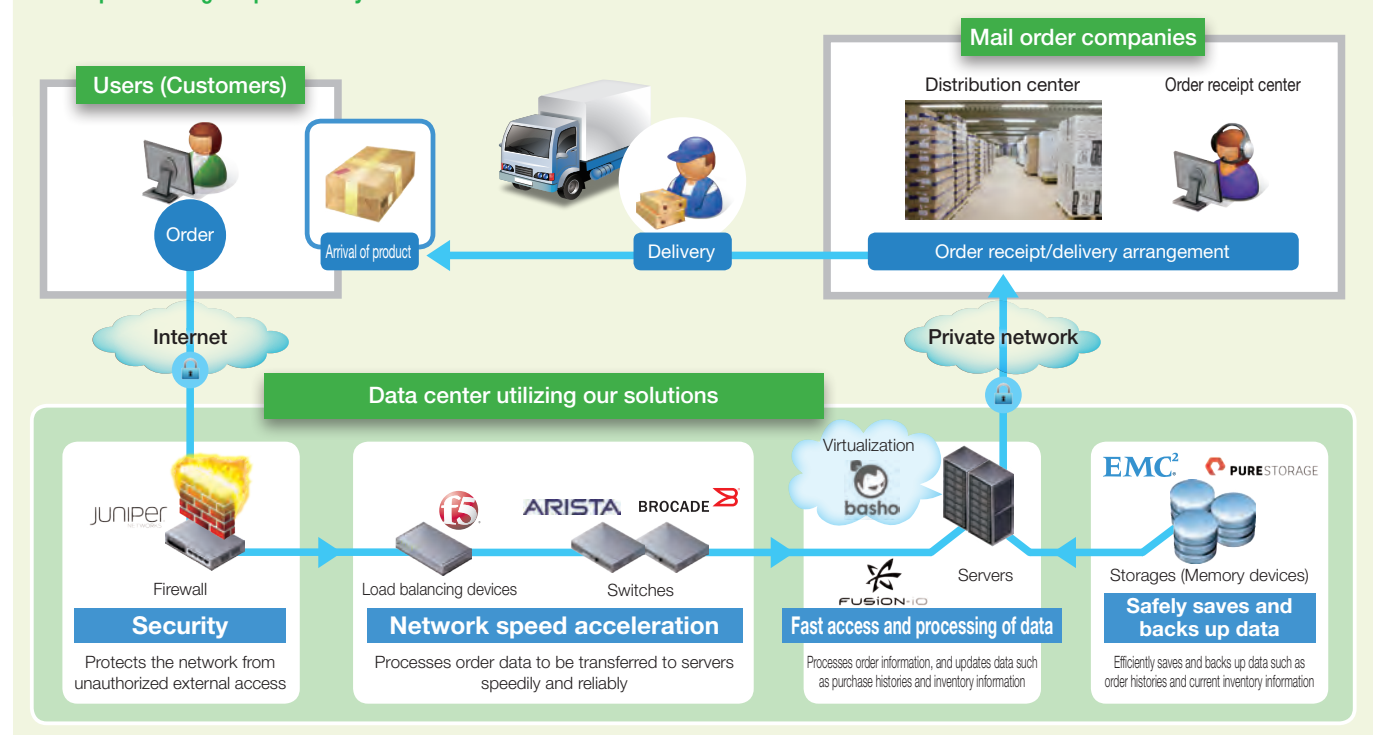
Maintenance and Support

- Product Assurance
- Substitute device first-out replacement
- On-site repairs at installation site
- One-stop service (Supports first level problem isolation)

Providing IT Environments Tailored to Customer Needs

We offer customers products which resolve problems such as the cost of equipment replacement or the difficulty in equipment customization, as well as proposing IT environments tailored to customer needs incorporating cutting-edge technologies.

Examples of usage of products by TED



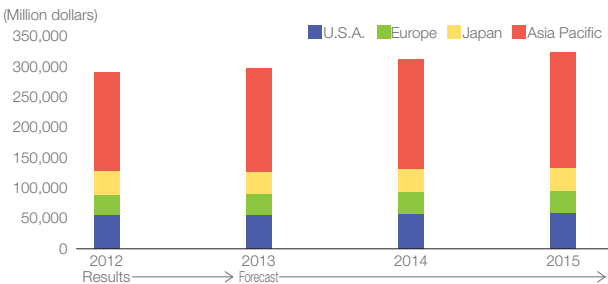
Market Information

Electronic Components Business

Global semiconductor market forecast

The growth rate of global semiconductor market declined, in terms of dollars, by 2.7% during 2012 compared to 2011, as a result of global economic stagnation and poor sales of products such as computers. The market size was 291,600 million dollars. In 2013, although the global economy will gradually recover, the world's semiconductor market is expected to grow by roughly 6,200 million dollars to 297,800 million dollars (approximately 27,450,000 million yen) compared to 2012, a year-on-year rise of 2.1%. The average growth rate from 2012 to 2015 is expected to be 3.7%, and the market is expected to reach 324,900 million dollars by 2015.

Source: WSTS "Semiconductor Market Forecast Spring 2013"

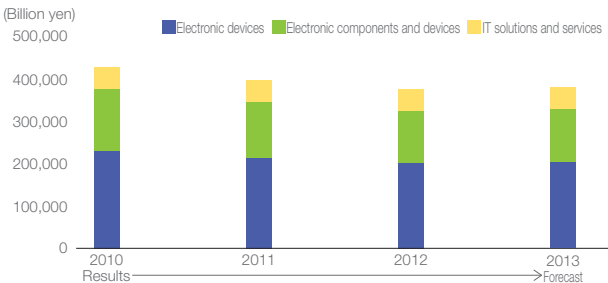


Global Production Forecasts of the Japanese companies in the Electronics and Information Technology Industries

The volume of production of Japanese companies in the electronic information technology industry (including overseas production) in 2012 was 37,487,100 million yen (down 5% year on year). Of that, electronics industry production(*) was 32,436,700 million yen (down 6% year on year), and is expected to fall for a second consecutive year. In 2013, hopes are high for the evolution of products using key devices, with production expected to reach 38,106,100 million yen (up 2% year on year), and electronics industry production expected to slightly increase to 32,930,500 million yen (up 2% year on year).

(*) Electronics industry: Electronic devices (AV equipment, communications equipment, computers and information terminals) + electronic components and devices

Source: JEITA "Production Forecasts for the Global Electronics and Information Technology Industries"



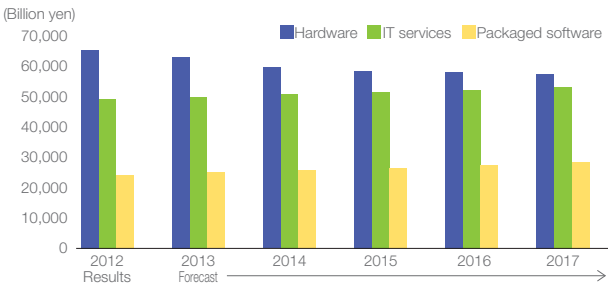
* Electronic devices = AV equipment, communications equipment, computers and information terminals

Computer Networks Business

IT market forecasts by domestic product

In 2012, the size of the domestic IT market was 13,796,200 million yen (up 4.1% year on year). By product type, the domestic hardware market reached 6,465,700 million yen (up 6.2% year on year), the domestic IT service market rose to 4,922,900 million yen (up 1.6% year on year), and the domestic packaged software market grew to 2,407,500 million yen (up 4.0% year on year). The domestic IT market is expected to have an average annual growth rate of 0.1% between 2012 and 2017, market size is expected to reach 13,877,100 million yen in 2013, and 13,952,500 million yen in 2017.

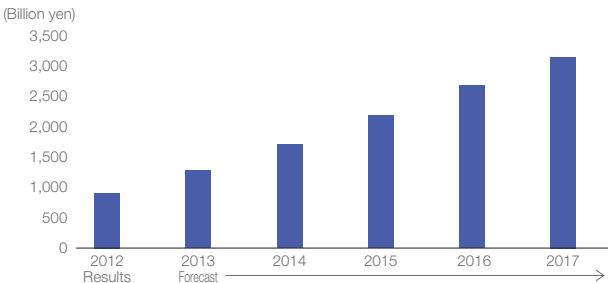
Source: IDC Japan news releases — January 31, 2013/April 22, 2013
"Announcement of IT Market Forecasts by Domestic Product"



Domestic public cloud service market forecast

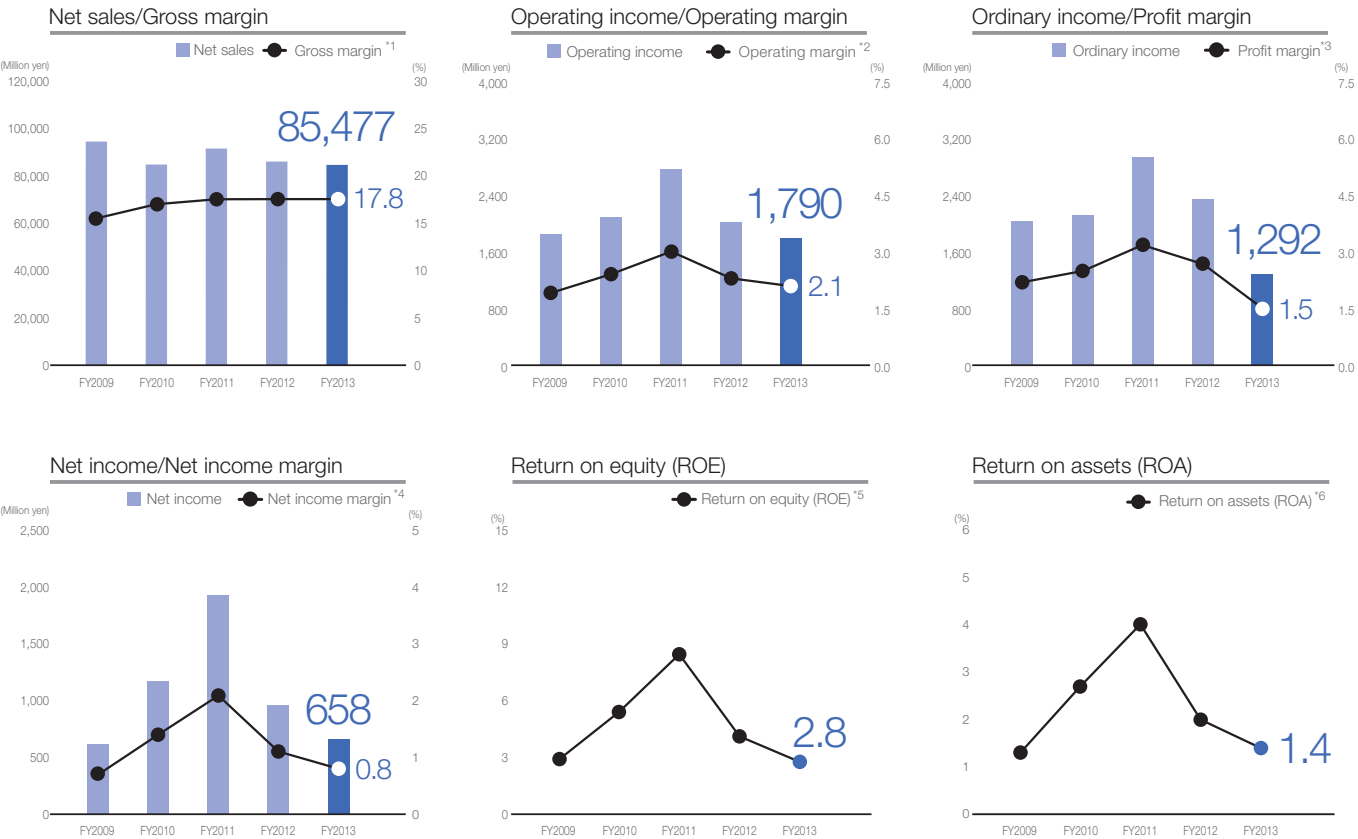
In 2012, the domestic public cloud service market increased by 44.8% year on year to 93,300 million yen. With regards to the domestic public cloud service market from 2013 onwards, the range of system fields in which the service is applied is expected to grow more diverse, and usage is expected to expand. In the domestic public cloud service market, while the rate of growth of the market is expected to have peaked with the market growth in 2012, and to be falling, the growth rate is expected to remain high. Therefore, between 2012 and 2017, the average annual growth rate is forecasted to be 27.8%, with the 2017 market expected to grow to 317,800 million yen, 3.4 times larger than it was in 2012.

Source: IDC Japan news release — April 1, 2013
"Announcement of Domestic Public Cloud Service Market Forecast"



Consolidated Financial Indicators

Profitability



	FY2009	FY2010	FY2011	FY2012	FY2013
Net sales (Million yen)	94,701	85,145	91,315	86,300	85,477
Gross margin (%) *1	15.5	17.0	17.7	17.8	17.8
Operating income (Million yen)	1,840	2,079	2,745	2,011	1,790
Operating margin (%) *2	1.9	2.4	3.0	2.3	2.1
Ordinary income (Million yen)	2,041	2,117	2,941	2,332	1,292
Profit margin (%) *3	2.2	2.5	3.2	2.7	1.5
Net income (Million yen)	617	1,166	1,918	960	658
Net income margin (%) *4	0.7	1.4	2.1	1.1	0.8
Return on equity (ROE: %) *5	2.9	5.4	8.5	4.1	2.8
Return on assets (ROA: %) *6	1.3	2.7	4.0	2.0	1.4

*1. Gross margin = Gross operating profit / Net sales

*2. Operating margin = Operating income / Net sales

*3. Profit margin = Ordinary income / Net sales

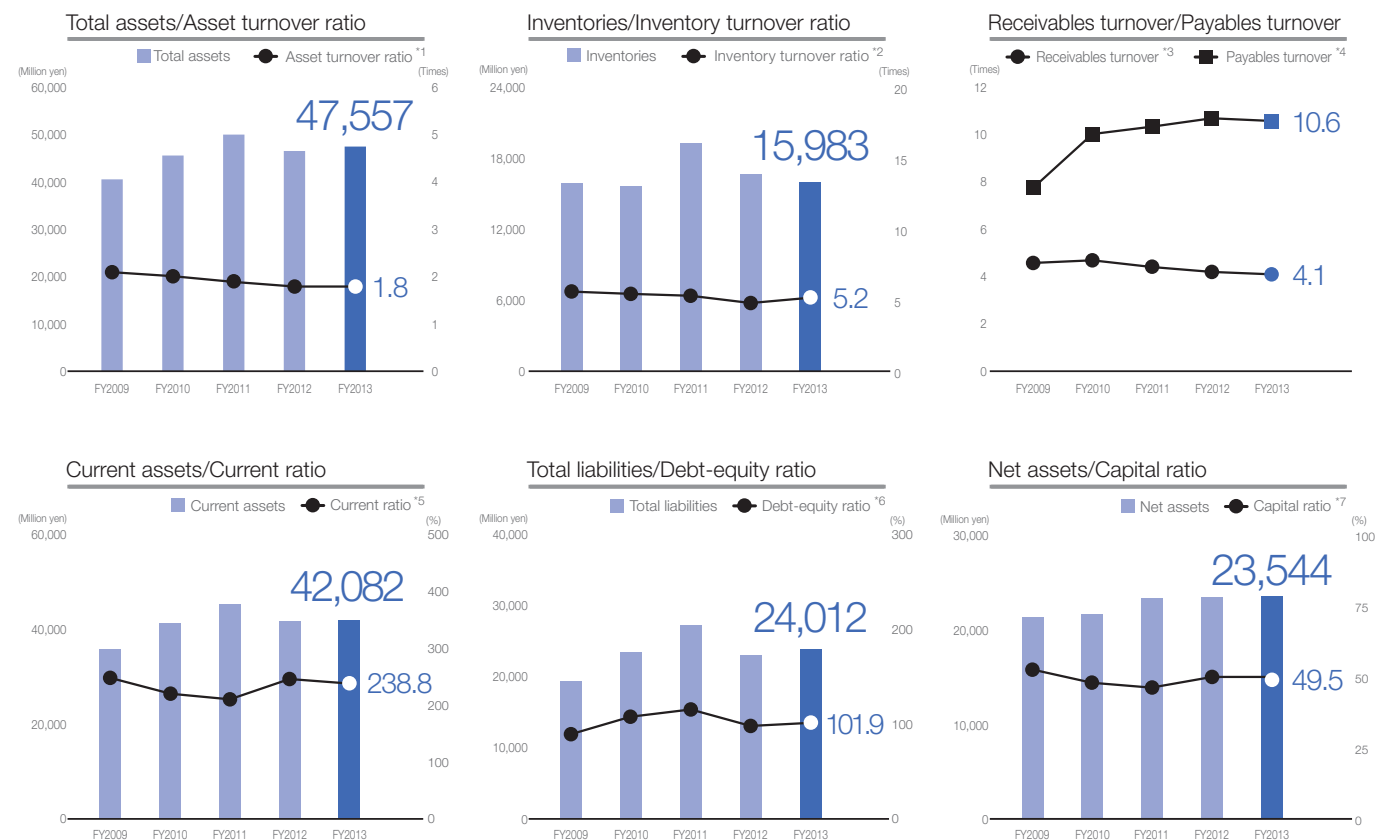
*4. Net income margin = Net income / Net sales

*5. Return on equity (ROE) = Net income / Average shareholders' equity at the beginning and end of the term

*6. Return on assets (ROA) = Net income / Average total assets at the beginning and end of the term

Consolidated Financial Indicators

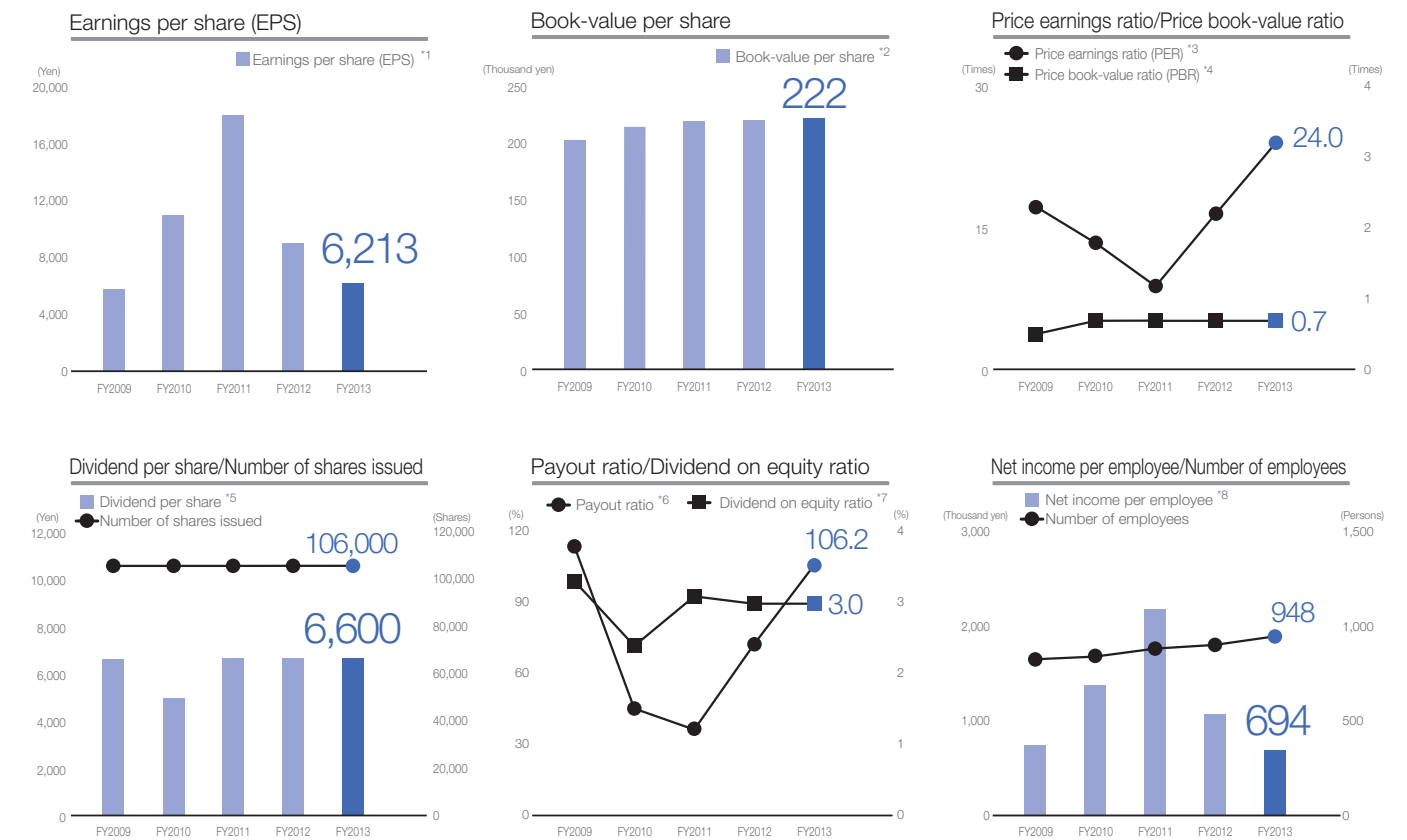
Efficiency, Safety



	FY2009	FY2010	FY2011	FY2012	FY2013
Total assets (Million yen)	40,680	45,649	50,254	46,391	47,557
Asset turnover ratio (Times) *1	2.1	2.0	1.9	1.8	1.8
Inventories (Million yen)	15,879	15,636	19,347	16,681	15,983
Inventory turnover ratio (Times) *2	5.6	5.4	5.2	4.8	5.2
Receivables turnover (Times) *3	4.6	4.7	4.4	4.2	4.1
Payables turnover (Times) *4	7.8	10.1	10.3	10.7	10.6
Current assets (Million yen)	35,854	41,136	45,251	41,770	42,082
Current ratio (%) *5	247.6	221.9	212.6	247.4	238.8
Total liabilities (Million yen)	19,266	23,737	27,034	23,009	24,012
Debt-equity ratio (%) *6	89.6	107.7	115.6	97.5	101.9
Net assets (Million yen)	21,413	21,911	23,220	23,381	23,544
Capital ratio (%) *7	52.6	48.0	46.2	50.4	49.5

*1. Asset turnover ratio = Net sales / Average total assets at the beginning and end of the term
 *2. Inventory turnover ratio = Net sales / Average inventories at the beginning and end of the term
 *3. Receivables turnover = Net sales / Average notes and accounts receivable at the beginning and end of the term
 *4. Payables turnover = Cost of sales / Average accounts payable at the beginning and end of the term
 *5. Current ratio = Current assets / Current liabilities
 *6. Debt-equity ratio = Liabilities / Shareholders' equity
 *7. Capital ratio = Net assets / Total assets

Per Share Data and Others



	FY2009	FY2010	FY2011	FY2012	FY2013
Earnings per share (EPS: Yen) *1	5,824	11,000	18,095	9,064	6,213
Book-value per share (Thousand yen) *2	202	206	219	220	222
Price earnings ratio (PER: Times) *3	17.2	13.4	8.8	16.5	24.0
Price book-value ratio (PBR: Times) *4	0.5	0.7	0.7	0.7	0.7
Dividend per share (Yen) *5	6,600	5,000	6,600	6,600	6,600
Number of shares issued (Shares)	106,000	106,000	106,000	106,000	106,000
Payout ratio (%) *6	113.3	45.5	36.5	72.8	106.2
Dividend on equity ratio (%) *7	3.3	2.4	3.1	3.0	3.0
Net income per employee (Thousand yen) *8	748	1,381	2,179	1,067	694
Number of employees (Persons)	825	844	880	900	948

*1. Earnings per share (EPS) = Net income / Average number of shares issued in the term
 *2. Book-value per share = Net assets at the end of the term / Number of shares issued at the end of the term
 *3. Price earnings ratio (PER) = Share price at the end of the term / Net income per share
 *4. Price book-value ratio (PBR) = Share price at the end of the term / Net assets per share
 *5. Dividend per share = Paid interim dividend and year-end dividend / Number of shares issued
 *6. Payout ratio = Paid interim dividend and year-end dividend / Net income
 *7. Dividend on equity ratio = Total dividend / Average of net assets at the beginning and end of the term
 *8. Net income per employee = Net income / Number of employees at the end of the term

Consolidated Financial Statements

Balance Sheet

(Thousand yen)

Assets	FY 2012 (as of March 31, 2012)	FY 2013 (as of March 31, 2013)
Current assets	41,770,356	42,082,194
Cash and deposits	1,264,865	1,141,308
Notes and accounts receivable	20,434,456	21,099,175
Merchandise and finished goods	16,590,132	15,897,241
Goods in process	90,930	86,489
Deferred tax assets	746,673	613,167
Others	2,786,115	3,382,115
Allowance for doubtful accounts	(142,817)	(137,302)
Non-current assets	4,620,752	5,474,814
Property, plant and equipment	1,254,463	1,131,092
Buildings and structures, net	939,025	832,414
Machinery and equipment, net	303,922	251,753
Leased assets, net	9,842	6,104
Construction in progress	1,673	40,820
Intangible fixed assets	429,324	988,731
Investments and other assets	2,936,963	3,354,990
Investment securities	18,000	370,687
Deferred tax assets	1,915,180	2,010,328
Others	1,013,261	984,124
Allowance for doubtful accounts	(9,478)	(10,150)
1 Total assets	46,391,108	47,557,009

Note: The above amounts are rounded down to the nearest thousand yen.

1 Assets

Total assets stood at 47,557 million yen, down 1,165 million yen from the end of the fiscal year ended March 2012.

This is principally because of increases in notes and accounts receivable and goodwill.

(Thousand yen)

Liabilities	FY 2012 (as of March 31, 2012)	FY 2013 (as of March 31, 2013)
Current liabilities	16,886,131	17,622,285
Accounts payable-trade	5,915,821	7,325,337
Short-term borrowing	4,402,726	3,756,240
Income taxes payable	606,311	486,254
Advances received	2,932,667	3,352,335
Allowance for employees bonuses	841,663	679,326
Allowance for directors bonuses	41,526	24,840
Others	2,145,414	1,997,950
Long-term liabilities	6,122,986	6,390,153
Provision for retirement and severance benefits for employees	5,487,908	5,746,406
Provision for retirement and severance benefits for directors	155,022	163,729
Others	480,055	480,017
2 Total liabilities	23,009,117	24,012,438
Net assets		
Shareholders' equity	23,608,772	23,567,808
Capital stock	2,495,750	2,495,750
Capital surplus	5,645,240	5,645,240
Retained earnings	15,467,781	15,426,817
Accumulated other comprehensive income	(226,781)	(23,237)
Valuation difference on available-for-sale securities	—	28,810
Deferred hedge gains or losses	(96,639)	(53,937)
Foreign exchange adjustment	(130,141)	1,889
3 Total net assets	23,381,990	23,544,570
Total liabilities and net assets	46,391,108	47,557,009

Note: The above amounts are rounded down to the nearest thousand yen.

2 Liabilities

Total liabilities stood at 24,012 million yen, down 1,003 million yen from the end of the fiscal year ended March 2012.

This is principally because, although short-term borrowing fell, accounts payable-trade and advances received rose.

3 Net assets

Total net assets amounted to 23,544 million yen, up 162 million yen from the end of the fiscal year ended March 2012.

Statement of Income

(Thousand yen)

Account	FY 2012 From April 1, 2011 to March 31, 2012	FY 2013 From April 1, 2012 to March 31, 2013
Net sales	86,300,226	85,477,675
Cost of sales	70,945,877	70,236,257
Gross profit	15,354,348	15,241,418
Selling, general and administrative expenses	13,342,860	13,450,989
Salaries and allowances	5,105,420	5,469,038
Provision for employees' bonuses	819,957	667,842
Provision for retirement benefits	784,371	789,561
Others	6,633,111	6,524,547
Operating income	2,011,488	1,790,428
Non-operating income	393,675	52,534
Dividends income	4,608	—
Income from seminar hosting	7,253	15,218
Dividends income of insurance	37,296	13,440
Foreign currency gain	84,620	—
Gain on liquidation of investment securities	4,235	11,485
Gain on bad debts recovered	216,130	—
Others	39,530	12,390
Non-operating gain	72,166	550,066
Foreign currency losses	—	486,681
Others	72,166	63,384
Ordinary income	2,332,997	1,292,896
Extraordinary income	—	22
Gain on sale of fixed assets	—	22
Extraordinary losses	21,514	9,543
Loss on sales of fixed assets	51	—
Loss from disposal of fixed assets	11,113	8,682
Provision of allowance for doubtful accounts of golf club membership	—	861
Loss on valuation of golf club membership	10,349	—
Income before income taxes	2,311,483	1,283,375
Income, taxes, current	1,129,549	628,593
Income, taxes, deferred	221,109	(3,854)
Income before minority interests	960,823	658,636
Net income	960,823	658,636

Note: The above amounts are rounded down to the nearest thousand yen.

Statement of comprehensive income

(Thousand yen)

Account	FY 2012 From April 1, 2011 to March 31, 2012	FY 2013 From April 1, 2012 to March 31, 2013
Income before minority interests	960,823	658,636
Other comprehensive income	(68,163)	203,543
Valuation difference on available-for-sale securities	—	28,810
Deferred hedge gains or losses	(66,980)	42,702
Foreign exchange adjustment	(1,182)	132,030
Comprehensive income	892,660	862,180
Comprehensive income attributable to owners of the parent	892,660	862,180
Comprehensive income attributable to minority interests	—	—

Note: The above amounts are rounded down to the nearest thousand yen.

Statement of Cash Flows

(Thousand yen)

Account	FY 2012 From April 1, 2011 to March 31, 2012	FY 2013 From April 1, 2012 to March 31, 2013
4 Cash flow from operating activities	4,602,738	3,375,952
5 Cash flow from investing activities	(383,783)	(1,919,449)
6 Cash flow from financing activities	(4,330,218)	(1,587,091)
Effect of exchange rate changes on cash and cash equivalents	2,889	7,031
Net increase (decrease) in cash and cash equivalents	(108,374)	(123,556)
Cash and cash equivalents at beginning of year	1,373,240	1,264,865
Cash and cash equivalents at end of year	1,264,865	1,141,308

Note: The above amounts are rounded down to the nearest thousand yen.

4 Cash flow from operating activities

Net cash generated of 3,375 million yen (compared to an inflow of 4,602 million yen in the same period a year earlier) for operating activities arose chiefly from cash-increasing factors such as decreases in inventories and increase in accounts payable.

5 Cash flow from investing activities

Net cash used of 1,919 million yen (compared to an outflow of 383 million yen in the same period a year earlier) for investing activities arose mainly from payments for transfer of business, payments for purchase of software and payments for purchase of investment securities.

6 Cash flow from financing activities

Net cash used of 1,587 million yen (compared to an outflow of 4,330 million yen in the same period a year earlier) from financial activities resulted primarily from the repayment of short-term borrowing and dividends paid.

Corporate Governance

In light of the growing need for effective corporate governance, our top priority is to ensure fairness in management and to increase management transparency and accountability to shareholders and stakeholders. To this end, we have the following systems of internal control in place. Under the Internal Control Committee, which is tasked with strengthening and applying all internal control systems, the Ethics Committee is responsible for compliance systems, the Risk Management Committee is responsible for risk management systems, and the Information Security Committee is in charge of information storage and management systems.

In addition, the Board of Corporate Auditors makes proposals on internal control to the Board of Directors and also conducts audits of the Internal Control Committee.

Risks Related to Business

1. Factors in financial results fluctuations

Our Group primarily handles Japanese and foreign electronics products and our own brand products, such as semiconductor products, board products, general electronic components, network devices, storage devices, middleware, and software.

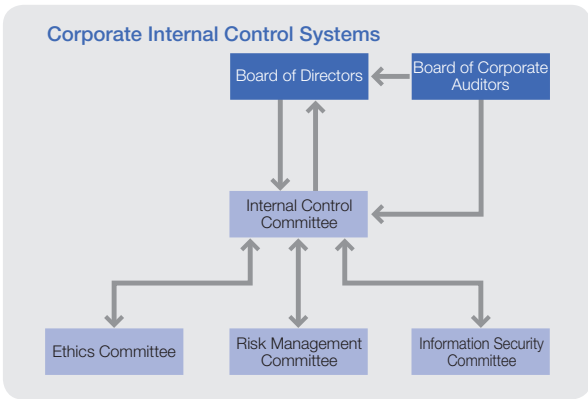
Since clients of our Electronic Components Business include major electronics manufacturers, our financial results may be a subject to change depending on semiconductor demand and capital investment trends. Since customers of our Computer Networks Business are companies and organizations, etc., involved in the construction and maintenance related to networks and systems, our financial results may be a subject to change affected by trends in IT investments and other capital investments. Our Group has been taking measures to avoid the potential impacts of these factors from before through increasing the handling of products with greater added value, and with little price fluctuation. However, a worsening in supply-demand balance in the electronics industry as a whole, which includes our clients, could have an impact on the Group's financial results.

2. Impact of exchange rate fluctuations

Our Group engages in imports and exports of electronics products, as well as in foreign currency denominated transactions with some customers in Japan. We use forward exchange contracts to avoid the risk of exchange rate fluctuations for the time of transactions and the time of payments. We also respond to changes in purchase price caused by exchange rate fluctuations, by revising our sales prices to reflect purchase price changes, etc. However, sudden and extreme changes in exchange rate could have an impact on the Group's financial results.

3. Dependence on suppliers

The Group's main suppliers are Texas Instruments Japan Limited and Linear Technology, and accounts for 15.8% and 10.1%, respectively, of our Group's total supply volume in the fiscal year ended March 2013. We have established basic transaction agreements with each company, and our transaction relationship has been stable. However, there is a potential of an impact on the Group's financial results if this transaction relationship were to become difficult to maintain, or depending on product demand trends for main suppliers.



4. Relationship with parent company, etc.

Our Group is part of the Tokyo Electron Group (hereinafter "the Group"), which is centered around our parent company, Tokyo Electron Limited (ownership: 55.4%). Our Group is responsible for the semiconductor electronic components division and the computer networks division. The Group also contains subsidiaries which manufacture semiconductor production equipment, and FPD/PV (flat panel display and photovoltaic panel) production equipment, and service subsidiaries of the Group. Because spheres of operation are divided within the Group, our Group has no competitors. The business relationships, personnel relationships, and other relationships between our Group and other companies of the Group as of fiscal year ended March 2013, are as follows. However, the stability of the business relationships and personnel relationships between our Group and other companies of the Group are not guaranteed.

A. Business transactions

	Parent company	Group companies other than the parent
Net sales	9,658	803,709
Purchase amount	2,296	37,411
Selling, general and administrative expenses	40,014	420,624

B. Placement of officers from the parent company

We believe that bringing in personnel from our parent company, which has extensive personal connections network within and expertise regarding the semiconductor industry, will contribute to our company's management. Day to day managerial decision-making and operation execution is conducted by our standing officers, therefore we believe that independence of our management is secured. The concurrent position of officers of the parent company is as follows.

(As of July 1, 2013)

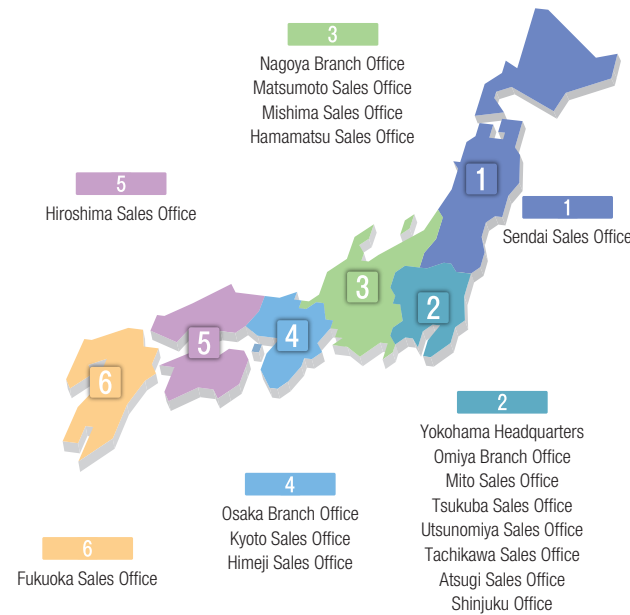
Name	Position in the Company	Position in the parent company
Tetsuo Tsuneishi	Corporate Director (Part-time)	Vice Chairman

Corporate Profile (As of March 31, 2013)

Company Name: TOKYO ELECTRON DEVICE LIMITED
Established: March 3, 1986
Capital: ¥2,495.75 million
Employees: 948(consolidated)
World Headquarters: 1-4, Kinko-cho, Kanagawa-ku, Yokohama City, Kanagawa 221-0056, Japan



Domestic Business Locations (As of July 1, 2013)



Group Companies

PAN ELECTRON LIMITED
TOKYO ELECTRON DEVICE ASIA PACIFIC LIMITED
TOKYO ELECTRON DEVICE (SHANGHAI)LIMITED
Tokyo Electron Device Singapore Pte, Ltd.
SHANGHAI inrevium SOLUTIONS LIMITED
WUXI inrevium SOLUTIONS LIMITED

Officers (As of June 18, 2013)

Corporate Director		Vice Presidents
Chairman of the Board	Toshiaki Sunagawa	Yasuyuki Kuriki
President & Representative Director	Yasuyuki Kuriki	Noriyuki Kuga
Senior Executive Vice President & Representative Director	Noriyuki Kuga	Katsuyuki Amano
Corporate Director	Katsuyuki Amano	Hiroaki Shishikura
Corporate Director	Atsushi Tokushige	Atsushi Tokushige
Corporate Director	Yasuo Hatsumi	Yasuo Hatsumi
Corporate Director	Akihiro Kamikogawa	Akihiro Kamikogawa
Corporate Director (Part-time)	Tetsuo Tsuneishi	Kohshi Yahata
External Director	Kunio Ishikawa	Shuji Kuroda
Audit & Supervisory Board Member		Hideki Hayashi
Standing Corporate Auditor	Hiroshi Takei	Toshiyuki Ishizaki
Standing Corporate Auditor	Takashi Nakamura	Yuji Negishi
External Statutory Auditor	Kenichiro Hayashida	Nobuhiko Takagi
External Statutory Auditor	Hisami Fukumori	Masunori Asano
		Yoshinao Jozen

Shares of the Company (As of March 31, 2013)

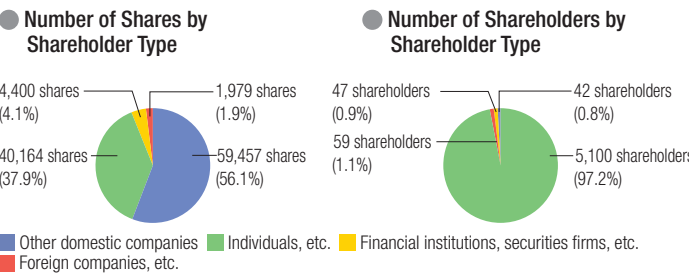
Shares of the Company

Number of authorized shares	256,000 shares
Number of issued shares	106,000 shares
Number of shareholders	5,248 shareholders

Major Shareholders

Shareholders	Number of shares held	Shareholding ratio
Tokyo Electron Limited	58,753	55.4
Tokyo Electron Device Employee Shareholder Association	4,909	4.6
Japan Trustee Services Bank, Ltd. (Trust Account)	627	0.6
The Master Trust Bank of Japan, Ltd. (Trust Account)	553	0.5
JAPAN SECURITIES FINANCE CO.,LTD.	508	0.5

Distribution of Shares



Stock Price and Trading Volume

