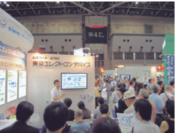
We take part in IR fairs and company briefings for individual investors. We have launched a section of our website dedicated to individual investors, aiming to disclose our business details, financial results, and other information. (http://www.teldevice.co.jp/ir)





Nikkei IR Fair 2011 Mini-Presentation

Nikkei IR Fair 2012 STOCK WORLD Schedule: August 31, 2012 – September 1st, 2012 / Venue: Tokyo Big Sight (http://www.nikkei-irfair.jp)

#### Special support for the Rescue Robot Contest

We offer special support for the Rescue Robot Contest as part of our corporate social responsibility (CSR) initiative, supporting its philosophy of learning technologies, communicating with people, and creating a society that is resistant to disaster.





11th Rescue Robot Contest Final Round

12th Rescue Robot Contest Final Round: August 11 – 12, 2012 / Venue: Kobe Sanbo Hall (http://www.rescue-robot-contest.org)







# TOKYO ELECTRON DEVICE LIMITED

Corporate Communications Dept. E-Mail: ir-info@teldevice.co.jp

World Headquarters Yokohama East Square 1-4, Kinko-cho, Kanagawa-ku, Yokohama City, Kanagawa, JAPAN 221-0056 Tel.+81-45-443-4000 (reception)





# INVESTORS GUIDE 2012

To Our Investors

# **Tokyo Electron Device Limited is a trading company that specializes** in semiconductors and IT devices.

INDEX

01 **Business Model** 03 Message from the President 05 Introduction of Business Electronic Components Business 5 Computer Networks Business 9 **Financial Data Financial Forecasts** 11 Consolidated Financial Indicators 12 Consolidated Financial Statements 15 Corporate Profile, Stock Information 17

\* There have been changes in some business segments during the fiscal year ending March 2013.

Due to the similarity in how they are handled, software, etc., which was included in the "Computer Networks Business," has been shifted to the "Electronic Components Business."

This Investors Guide uses the new segments when referring to the previous fiscal vears as well.



Supplying high-value-added semiconductors and technical support

Procuring from leading overseas semiconductor manufacturers



# Computer Networks Business

Product sales

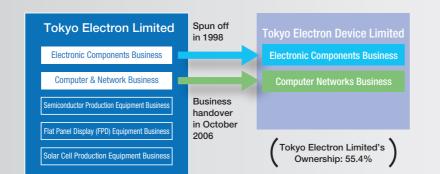
Proposing IT environments tailored to customer needs as Solutions





### Note on forward-looking statements

This Investors Guide was prepared on August 1, 2012, Forward looking statements, including business strategies and business forecasts, were made by the Company's management, based on information available at that time, and may be revised due to changes in the business environment. Therefore, please be advised that the Company cannot guarantee the accuracy or the credibility of the statements. For the latest information, please refer to our information releases or our website





# History

Tokyo Electron Device Limited (TED) is a trading company specializing in technology that spun off from Tokyo Electron Limited. We are proud of almost half a century of our history and experience.

# Message from the President

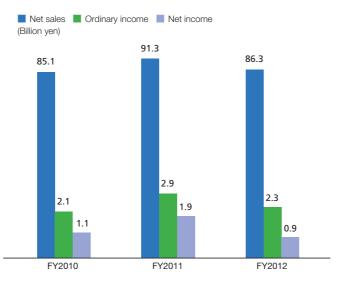


Yasuyuki Kuriki President & Representative Director Noriyuki Kuga Senior Executive Vice President & Representative Director

# **Business Report for the Fiscal Year Ended March 2012**

The electronics industry that involves our Group has shown steady growth in the mobile device market, with main products such as smartphones and tablet computers, but overall demand for digital home appliances, such as televisions, etc., has shrunk. IT investment declined temporarily due to the earthquake, but there have been signs of a gradual recovery, such as the growth in cloud computing, backed by an increasing awareness of the uses of IT in corporate and societal activities.

In this environment, we attained net sales of 86,300 million yen (down 5.5% year on year), operating income of 2,011 million yen (down 26.7% year on year), ordinary income of 2,332 million yen (down 20.7% year on year), and net income of 960 million yen (down 49.9% year on year) for the fiscal year ended March 2012.

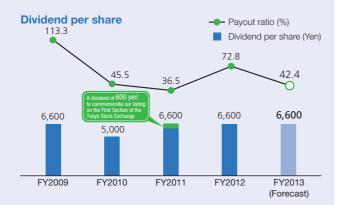


# Dividends

We define our focus on shareholders as one of our priority managerial issues. Our principle is to make an appropriate distribution of profits that reflects our financial results, on the basis of continuity and stability in dividend payment.

We have set the payout level for the foreseeable future at about 35% of consolidated net income.

Under this basic policy, we paid an annual dividend of 6,600 yen per share, comprising an interim dividend of 3,300 yen and a year-end dividend of 3,300 yen for the fiscal year under review. For the next fiscal year, we are planning to pay an annual dividend of 6,600 yen per share (3,300 yen interim dividend, 3,300 yen year-end dividend).



# Management Vision

Our company is led by 5 fundamental management principles.

- 1 It is essential that we secure the absolute trust of both our customers and our suppliers, as we offer the industry's highest level of technical support.
- 2 We strive to be led by thorough corporate ethics.
- 3 We are dedicated to always acquiring new products, while promoting skilled personnel, regardless of their age.
- 4 We promote the further development of our global business operations, including overseas expansion of our own brand product, inrevium.
- 5 We continually invest in businesses which use energy harvesting elements.

Our goal is to increase our corporate value by implementing these principles, aiming for continuous profit growth, and leading to societal contributions, dividends to our shareholders, the happiness of our employees, and the trust of our customers.

# **Three-Year Plan**

### **Electronic Components Business**

By supplying our variety of line cards and advanced technical support in addition to our traditional communitybased sales operations, we will create added value as a demand creating company.

Furthermore, we will continue to focus on the industrial equipment area, as well as proactively cultivating new products.

In our global business, we will actively expand our sales channels not only to globally active Japanese companies, but local businesses outside Japan as well, centered on our inrevium brand of products developed in-house. Our target is to raise our overseas net sales ratio to 30%.

## **Computer Networks Business**

We will leverage the strengths of our marketing, which has brought a wide variety of cutting-edge technologies to the Japanese market, and discover and introduce advanced products with greater added value for the IT market, which is moving towards cloud computing and data center usage.

We will not only launch products in growth fields, but also further enhance our direct sales system for providing products and support to end users.

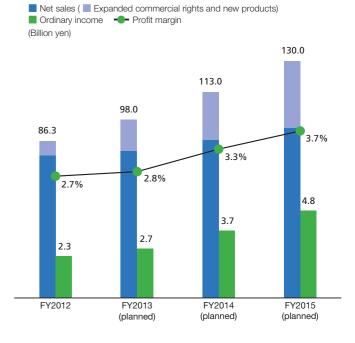
## Transfer of business by Subsidiaries

In April 2012, our consolidated subsidiary Pan Electron Limited acquired the Texas Instruments product distribution and sales operations from AMSC CO., LTD. This acquisition cost 583 million yen for inventory, and 514 million yen in goodwill, posted as intangible fixed assets, for a total of 1,097 million yen.

35 new employees were hired by the group as receiving employees (as of April 1, 2012). Pan Electron Limited, which acquired the distribution and sales operations, aims to grow the business to over 35.0 billion yen over the course of the next three years.



## Financial results and the three-year plan



**PAN** Pan Electron Limited



Texas Instruments Semiconductors

# **Electronic Components Business**



Our core business, with a focus on developing our own brand products and expanding overseas, in addition to procuring and selling cutting-edge semiconductors

84%

Financial results for the fiscal year

While there is some growth in products for

smartphones, demand for digital home

appliances such as televisions has

stagnated, resulting in declines in sales of

specialized ICs and memory ICs. In addition, demand for semiconductor

products used in industrial equipment,

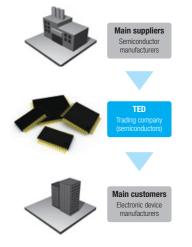
which had previously been brisk, also fell.

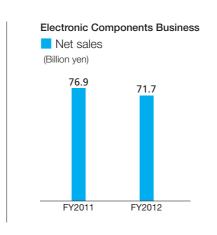
This decline in demand in a range of fields

resulted in net sales of 71,700 million yen

ended March 2012

in this segment.





(Note) The net sales and graph composition rates are indicated using the new segments used from the fiscal year ending March 2013.



robots, measuring equipment

NEC

Panasonic

Hitachi

Fujitsu

0ki

Toshiba

Hitachi

Panasonic

Selling to a broad array of manufacturers, mainly to leading electronic device manufacturers

				Automotive equipment –
FY2012	Industrial equipment 37%	Communications ec 23%	uipment Computer periphera 20%	ls Ocnsumer appliances 14% 6%
Industrial equipment	Communications equipment	<ul> <li>Computer peripherals</li> </ul>	Consumer appliances	Automotive equipment
Main applications Medical equipment, broadcasting equipment, semiconductor testing devices,	Main applications Mobile phones, routers, transmission equipment and mobile phone base stations	Main applications Multifunctional printers, projectors, PCs and peripheral devices and POS terminals	Main applications Digital cameras, flat screen TVs and AV equipment	Main applications Car navigation systems and car audio equipment

#### Main c Main c Main c Toshiba Sharp ALPS ELECTRIC NEC Panasonic Sony Toshiba Hitachi Panasonic Fuii Xerox Panasonic Mitsubishi Electric

\* Major customers are indicated by their respective group names in abbreviated forms without titles and arranged in order of Japanese syllabary.

 General purpose ICs 2 Custom ICs 26% 20% General 2 Custom ICs purpose ICs ICs made to custome specifications ICs used for various PLD<sup>\*1</sup> (Xilinx) ASIC<sup>\*2</sup> (Fujitsu Semiconductor) Analog ICs (Linear Techno Medical equipment, factory automation equipment, Car navigation systems, factory automation digital home appliances, and printers equipment, office automation equipment, digital home appliances, and mobile phone base station 6 Optical 6 Memory ICs components GT ICs used exclusively for memory Electronic com that convert electricity into light for use Flash memories<sup>15</sup> (Spansion) SRAM (IDT) LED"3, Photo couplers"4 (Avago Techno Digital home appliances, mobile phones, communication equipment, and factory automation Mobile phones, in-vehicle equipment, and factory equipment automation equipment Terminology \*1 [PLD] Custom ICs consisting of programmable logic elements that can be developed more guickly than ASIC 2 [ASIC] Custom ICs expected to offer high performance that take a long time to develop \*3 [LED] A diode that glows when an electric current passes through which is used in lamps and indicators

eatur

2





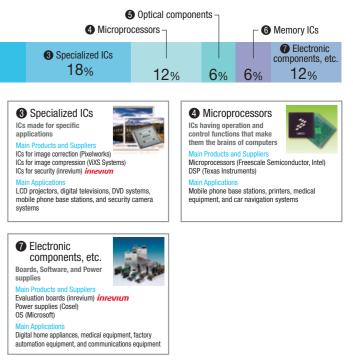


# Offering advanced technical support

We position field application engineers (FAEs) at each of our suppliers to offer them indepth technical support in stages ranging from planning to manufacturing. In addition to their core work of explaining the technical aspects of new products to clients and answering their questions, our FAEs quickly address any issues that emerge. They also assist our suppliers with product evaluation and technical surveys. Through these activities, we have earned the trust of both our clients and suppliers as a trading company specializing in technology that is able to offer solutions.

R			
			-
 10.	2	22	γ.

# A lineup centered on high-value-added semiconductors



\*4 [Photo couplers] Elements that convert electric signals into light for transmission. They have an advantage of electrical insulation. \*5 [Flash memories] A medium that stores data electrically even when power is switched of



World's largest manufacturer of semiconductors for the automotive and communications area with a microcontroller division which also enjoys a large global share

Location: Texas, USA Products: Microprocessors



Optical component pioneer with over 50 years of history, including its former years as part of Hewlett Packard

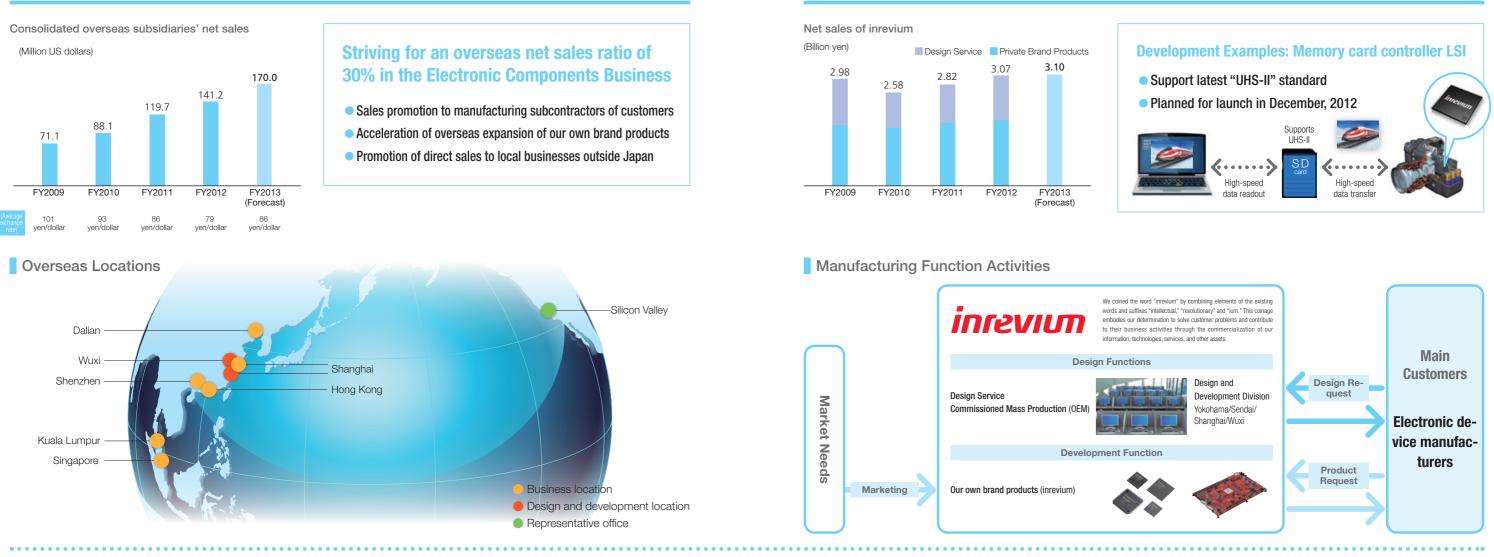
Location: California, USA Products: Optical components, high frequency semiconductors

# **Electronic Components Business (Areas Focus)**



# **Global Business**

Selling semiconductors to fast-growing Asia



**Development Business** 



Acting like a manufacturer to develop our own brand products by capitalizing on our experience in technical support, cultivated through our semiconductor business

Embedded in and Used Effectively by Monitoring and Operation Systems in Unmanned Facilities, etc.

Utilizes electrical power which exists in nature, receives and transmits power wirelessly, enabling wireless, maintenance-free and battery-free operation



Automatic building lighting and air conditioning management system



Security system anomaly detection sensor



Unmanned facility operation and monitoring

# **Computer Networks Business**

Principally involved in procuring and selling IT equipment while also conducting systems development and offering maintenance support.

16%



**Computer Networks Business** Net sales (Billion yen) 14.5 14 3 FY2011 FY2012

# Financial results for the fiscal year ended March 2012

Backed by the increase in data transmission volume that has accompanied the spread of smartphones, corporate demand growth for cloud computing and increasing utilization of data centers has produced steady growth in products sales and maintenance business of computer and network devices. As a result, this segment had net sales of 14,500 million yen.

(Note) The net sales and graph composition rates are indicated using the new segments used from the fiscal year ending March 2013.

# Feature 1

Supporting IT environments tailored to customer needs









A lineup centered on high-specialty products

Network products

55%

# FY2012







3



Their BIG-IP server load balancing devices are used extensively in network environments around the world

Location: Washington, USA Products: Network appliances

Contributing to network technology with their LAN switches, which make high-speed networks into reality

Location: California LISA Products: LAN switches

**Focal Point** 

# Lineup of EMC Products Addressing Cloud Needs



Storage products

"VNX Series"









Software products "Greenplum Database"



# The Fusion-io ultra-high speed semiconductor storage solution

The ioDrive is a mainstay product of Fusion-io, Inc. of the United States. It is a storage product with NAND flash memory implemented on PCI-express cards to provide performance and reliability comparable with large-scale SAN storage. This is a revolutionary product equipped with the functions of increasing the speed of system performance. It helps reduce costs while saving annual power consumption. It gives users a high-speed storage environment without requiring the construction of large, complicated storage infrastructure. It also draws attention as a storage system for large-scale Web services and extensive databases.



Handling products from manufacturers with cutting-edge technologies in the IT field



World's top share of SAN Switch storage products

Location: California LISA Products: Storage area network switches



World-class manufacturer of storage, software, and cloud network products

Location: Massachusetts LISA Products: Storage products

# **Earnings Estimates**

# **Consolidated Achievement Highlight**

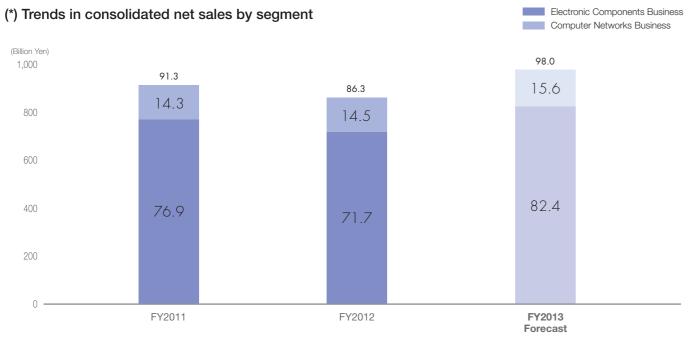
# Outlook for the Term Ending March 2013

Conditions remain harsh for the electronics industry, with domestic electrical machinery manufacturers scaling back operations, and falling consumer product related demand.

Our Group forecasts growth, including expanding overseas, through our technical capabilities having been developed in the Electronic Components Business and business with existing clients based on our community-based sales activities, as well as our leveraging of newly acquired commercial rights. In response to a rise in use of data centers, etc., backed by the further growth of cloud computing, our Computer Networks Business will supply high-value-added products and solutions, further enhancing our system of direct sales to customers.

In light of these factors, we forecast our consolidated results for the fiscal year ending March 2013 as follows:

Net sales of 98,000 million yen (up 13.6% year on year), ordinary income of 2,700 million yen (up 15.7% year on year), and net income of 1,650 million yen (up 71.7% year on year).



(\*) The segments are indicated using the new segments used from the fiscal year ending March 2013.

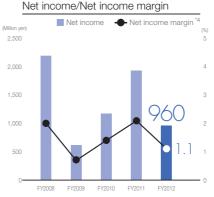
## Forecast consolidated performances for the year ending March 2013

	Net sales	Operating income	Ordinary income	Net income
	(Million yen)	(Million yen)	(Million yen)	(Million yen)
1st half	<b>44,000</b>	<b>1,000</b>	<b>950</b>	<b>560</b>
	5.3%	21.6%	(24.8%)	(19.9%)
Full year	<b>98,000</b>	<b>2,830</b>	<b>2,700</b>	<b>1,650</b>
	13.6%	40.7%	15.7%	71.7%

Note: Percentage figures represent year-on-year changes.

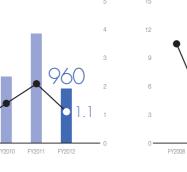
# Profitability





# Return on equity (ROE)

FY2009



	FY2008	
Net sales (Million yen)	112,104	
Gross margin (%) *1	15.1	
Operating income (Million yen)	3,678	
Operating margin (%) *2	3.3	
Ordinary income (Million yen)	3,849	
Profit margin (%) *3	3.4	
Net income (Million yen)	2,193	
Net income margin (%) *4	2.0	
Return on equity (ROE: %) *5	10.5	
Return on assets (ROA: %) *6	4.5	

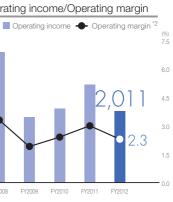
\*1. Gross margin = Gross operating profit / Net sales

\*2. Operating margin = Operating income / Net sales

\*3. Profit margin = Ordinary income / Net sales

\*4. Net income margin = Net income / Net sales

\*6. Return on assets (ROA) = Net income / Average total assets at the beginning and end of the term



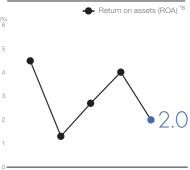


- Return on equity (ROE) \*5



FY2011

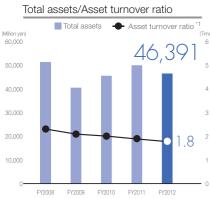
# Return on assets (ROA)



FY2009

FY2009 FY2010 FY2011 94,701 85,145 91,315 86,300 15.5 17.0 17.7 17.8 1,840 2,079 2,745 2,011 2.4 2.3 1.9 3.0 2,041 2,332 2,117 2,941 2.2 2.5 3.2 2.7 617 1,166 1,918 960 0.7 1.4 2.1 1.1 2.9 5.4 8.5 4.1 1.3 2.7 4.0 2.0

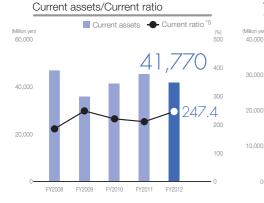
# Efficiency, Safety

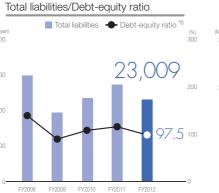


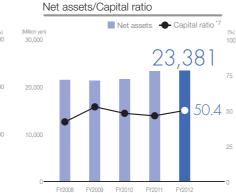


Inventories/Inventory turnover ratio









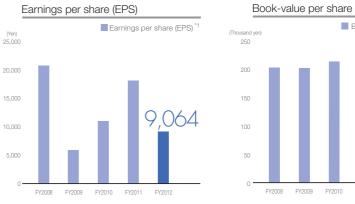
	FY2008	FY2009	FY2010	FY2011	FY2012
Total assets (Million yen)	51,458	40,680	45,649	50,254	46,391
Asset turnover ratio (Times) *1	2.3	2.1	2.0	1.9	1.8
Inventories (Million yen)	17,649	15,879	15,636	19,347	16,681
Inventory turnover ratio (Times) *2	6.5	5.6	5.4	5.2	4.8
Receivables turnover (Times) *3	4.6	4.6	4.7	4.4	4.2
Payables turnover (Times) *4	7.1	7.8	10.1	10.3	10.7
Current assets (Million yen)	47,005	35,854	41,136	45,251	41,770
Current ratio (%) *5	183.7	247.6	221.9	212.6	247.4
Total liabilities (Million yen)	29,853	19,266	23,737	27,034	23,009
Debt-equity ratio (%) *6	138.2	89.6	107.7	115.6	97.5
Net assets (Million yen)	21,604	21,413	21,911	23,220	23,381
Capital ratio (%) *7	42.0	52.6	48.0	46.2	50.4

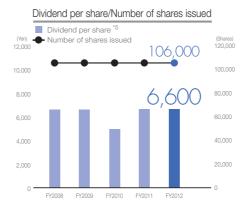
\*1. Asset turnover ratio = Net sales / Average total assets at the beginning and end of the term
\*2. Inventory turnover ratio = Net sales / Average inventories at the beginning and end of the term
\*3. Receivables turnover = Net sales / Average notes and accounts receivable at the beginning and end of the term
\*4. Payables turnover = Cost of sales / Average accounts payable at the beginning and end of the term
\*5. Current ratio = Current is hilting

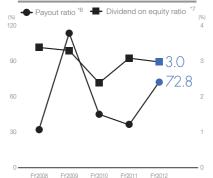
\*5. Current ratio = Current assets / Current liabilities
\*6. Debt-equity ratio = Liabilities / Shareholders' equity

\*7. Capital ratio = Net assets / Total assets

# **Financial Data**







FY2009

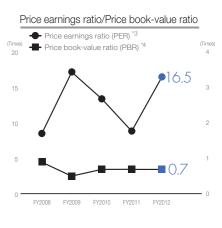
	FY2008	FY2009	FY2010	FY2011	FY2012
Earnings per share (EPS: Yen) *1	20,689	5,824	11,000	18,095	9,064
Book-value per share (Thousand yen) *2	203	202	206	219	220
Price earnings ratio (PER: Times) *3	8.5	17.2	13.4	8.8	16.5
Price book-value ratio (PBR: Times) *4	0.9	0.5	0.7	0.7	0.7
Dividend per share (Yen) *5	6,600	6,600	5,000	6,600	6,600
Number of shares issued (Shares)	106,000	106,000	106,000	106,000	106,000
Payout ratio (%) *6	31.9	113.3	45.5	36.5	72.8
Dividend on equity ratio (%) *7	3.4	3.3	2.4	3.1	3.0
Net income per employee (Thousand yen) *8	2,783	748	1,381	2,179	1,067
Number of employees (Persons)	788	825	844	880	900

Earnings per share (EPS) = Net income / Average number of shares issued in the term \*1

Earlings per share (EFS) = Net also in / Average number of shares issued in the term
 Book-value per share = Net assets at the end of the term / Number of shares issued at the end of the term
 Price earnings ratio (PER) = Share price at the end of the term / Net income per share
 Price book-value ratio (PBR) = Share price at the end of the term / Net assets per share
 Dividend per share = Paid interim dividend and year-end dividend / Number of shares issued

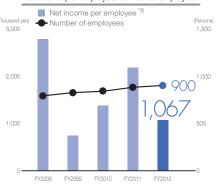
 \*6. Payout ratio = Paid interim dividend and year-end dividend / Net income
 \*7. Dividend on equity ratio = Total dividend / Average of net assets at the beginning and end of the term \*8. Net income per employee = Net income / Number of employees at the end of the term





## Payout ratio/Dividend on equity ratio

Net income per employee/Number of employees



(Thousand yen)

## **Balance Sheet**

Assets	FY 2011 (as of March 31, 2011)	FY 2012 (as of March 31, 2012)
Current assets	45,251,175	41,770,356
Cash and deposits	1,373,240	1,264,865
Notes and accounts receivable	21,025,318	20,434,456
Merchandise and finished goods	19,247,439	16,590,132
Goods in process	99,889	90,930
Deferred tax assets	838,845	746,673
Others	2,817,518	2,786,115
Allowance for doubtful accounts	(151,076)	(142,817)
Non-current assets	5,003,664	4,620,752
Property, plant and equipment	1,469,616	1,254,463
Buildings and structures, net	1,036,805	939,025
Machinery and equipment, net	409,707	303,922
Leased assets, net	15,783	9,842
Construction in progress	7,321	1,673
Intangible fixed assets	390,339	429,324
Investments and other assets	3,143,707	2,936,963
Investment securities	18,000	18,000
Deferred tax assets	2,005,159	1,915,180
Others	1,132,325	1,013,261
Allowance for doubtful accounts	(11,776)	(9,478)
Total assets	50,254,839	46,391,108

Note: The above amounts are rounded down to the nearest thousan	d yen.
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### 1 Assets

Total assets stood at 46,391 million yen, down 3,863 million yen from the end of the fiscal year ended March 2011. This is principally because of decreases in notes and accounts receivable and merchandise and finished goods.

		(Thousand yen)
Liabilities	FY 2011 (as of March 31, 2011)	FY 2012 (as of March 31, 2012)
Current liabilities	21,280,981	16,886,131
Accounts payable-trade	7,360,850	5,915,821
Short-term borrowing	7,996,405	4,402,726
Income taxes payable	463,167	606,311
Advances received	2,523,846	2,932,667
Allowance for bonuses	1,052,640	841,663
Allowance for officers' bonuses	42,150	41,526
Others	1,841,922	2,145,414
Non-current liabilities	5,753,127	6,122,986
Provision for retirement and severance benefits for employees	5,141,885	5,487,908
Provision for retirement and severance benefits for directors	128,698	155,022
Others	482,543	480,055
2 Total liabilities	27,034,108	23,009,117
Net assets		
Shareholders' equity	23,379,348	23,608,772
Capital stock	2,495,750	2,495,750
Capital surplus	5,645,240	5,645,240
Retained earnings	15,238,358	15,467,781
Accumulated other comprehensive income	(158,618)	(226,781)
Deferred hedge gains or losses	(29,659)	(96,639)
Foreign exchange adjustment	(128,959)	(130,141)
3 Total net assets	23,220,730	23,381,990
Total liabilities and net assets	50,254,839	46,391,108

Note: The above amounts are rounded down to the nearest thousand yen.

# 2 Liabilities

Total liabilities stood at 23,009 million yen, down 4,024 million yen from the end of the fiscal year ended March 2011. This principally represents decreases in accounts payable-trade and short-term borrowing.

# **3** Net assets

Total net assets amounted to 23,381 million yen, up 161 million yen from the end of the fiscal year ended March 2011.

Statement of Income	FY 2011 From April 1, 2010 to March 31, 2011	<b>FY 2012</b> From April 1, 2011 to March 31, 2012
Net sales	91,315,782	86,300,226
Cost of sales	75,147,488	70,945,877
Gross profit	16,168,294	15,354,348
Selling, general and administrative expenses	13,422,585	13,342,860
Salaries and allowances	4,855,631	5,105,420
Provision for employees' bonuses	1,008,615	819,957
Transfer from retirement allowance reserve	786,090	784,371
Others	6,772,248	6,633,111
Operating income	2,745,708	2,011,488
Non-operating revenues	272,418	393,675
Interest income	174	106
Dividends income	300	4,608
Foreign currency gain	235,796	84,620
Gain on bad debts recovered	_	216,130
Others	36,146	88,209
Non-operating expenses	76,257	72,166
Interest expenses	33,789	28,977
Asset finance costs	32,695	32,185
Guarantee commission	9,772	11,002
Others	0	0
Ordinary income	2,941,868	2,332,997
Extraordinary income	119,574	_
Gain on sale of fixed assets	31	
Gain on sale of investment securities	70,850	_
Reversal of allowance for doubtful accounts	48,693	_
Extraordinary losses	154,051	21,514
Loss on sales of fixed assets	_	51
Loss from disposal of fixed assets	41,085	11,113
Loss on valuation of golf club membership	7,622	10,349
Loss on adjustment for changes in accounting standard for asset retirement obligations	42,694	_
Loss on cancellation of leasehold contracts	32,144	
Loss on disaster	30,502	_
Income before income taxes	2,907,391	2,311,483
Income, residential and enterprise taxes	1,126,591	1,129,549
Corporate tax adjustment	(137,340)	221,109
Income before minority interests	1,918,141	960,823
Net income	1,918,141	960,823

Note: The above amounts are rounded down to the nearest thousand yen.

# Statement of comprehensive income

(Thousand yen)

(Thousand ven)

Account	<b>FY 2011</b> From April 1, 2010 to March 31, 2011	<b>FY 2012</b> From April 1, 2011 to March 31, 2012
Income before minority interests	1,918,141	960,823
Other comprehensive income	(25,836)	(68,163)
Deferred hedge gains or losses	37,508	(66,980)
Foreign exchange adjustment	(63,344)	(1,182)
Comprehensive income	1,892,305	892,660
Comprehensive income attributable to		
Comprehensive income attributable to owners of the parent	1,892,305	892,660
Comprehensive income attributable to minority interests	—	—

Note: The above amounts are rounded down to the nearest thousand yen.

# Statement of Cash Flows

4

<b>FY 2011</b> From April 1, 2010 to March 31, 2011	FY 2012 From April 1, 2011 to March 31, 2012
(1,877,465)	4,602,738
(676,854)	(383,783)
2,321,472	(4,330,218)
(15,175)	2,889
(248,022)	(108,374)
1,621,262	1,373,240
1,373,240	1,264,865
	From April 1, 2010 to March 31, 2011 (1,877,465) (676,854) 2,321,472 (15,175) (248,022) 1,621,262

Note: The above amounts are rounded down to the nearest thousand yen.

### 4 Cash flow from operating activities

Net cash generated of 4,602 million yen (compared to an outflow of 1,877 million yen in the same period a year earlier) for operating activities arose chiefly from factors such as decreases in receivables and inventories, offsetting cash-decreasing factors such as a decline in accounts payable.

# 5 Cash flow from investing activities

Net cash used of 383 million yen (compared to an outflow of 676 million yen in the same period a year earlier) for investing activities arose mainly from software license payments and the cost of equipment used for inspections and fault verification, as well as from payments for facilities and construction related to office expansion.

# **6** Cash flow from financing activities

Net cash used of 4,330 million yen (compared to an inflow of 2,321 million yen in the same period a year earlier) from financial activities resulted from dividends paid and the repayment of short-term borrowing.

Corporate Profile (As of March 31, 2012)				
Company Name:	TOKYO ELECTRON DEVICE LIMITED			
Established:	March 3, 1986			
Capital:	¥2,495.75 million			
Employees:	900 (consolidated)			
World Headquarters:	1-4, Kinko-cho, Kanagawa-ku, Yokohama City, Kanagawa 221-0056, Japan			

Group Companies PAN ELECTRON LIMITED TOKYO ELECTRON DEVICE ASIA PACIFIC LIMITED Tokyo Electron Device Singapore Pte, Ltd. SHANGHAI inrevium SOLUTIONS LIMITED WUXI inrevium SOLUTIONS LIMITED

A DESCRIPTION OF THE OWNER OF THE

Chairman of the Board	Toshiaki Sunagawa
President & Representative Director	Yasuyuki Kuriki
Senior Executive Vice President & Representative Director	Noriyuki Kuga
Corporate Director	Katsuyuki Amano
Corporate Director	Atsushi Tokushige
Corporate Director	Yasuo Hatsumi
Corporate Director (Part-time)	Tetsuro Higashi
Corporate Director (Part-time)	Takashi Nakamura
External Director	Yoshifumi Iwata

Officers (As of June 20, 2012)

**Corporate Director** 

# Corporate Auditor

 Standing Corporate Auditor
 Masunori Asano

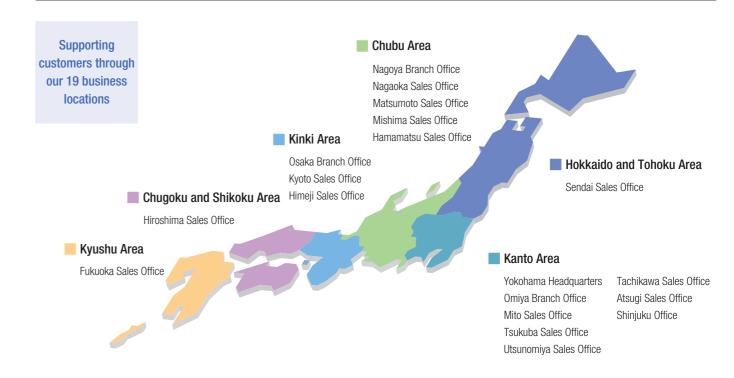
 Standing Corporate Auditor
 Hiroshi Takei

 External Statutory Auditor
 Kenichiro Hayashida

 External Statutory Auditor
 Masaaki Kawakatsu

# Vice Presidents Yasuyuki Kuriki Noriyuki Kuga Katsuyuki Amano Hiroaki Shishikura Atsushi Tokushiae Yasuo Hatsumi Masayuki Ohsaki Kohshi Yahata Shuji Kuroda Hideki Hayashi Toshiyuki Ishizaki Akihiro Kamikogawa Yuji Negishi Nobuhiko Takagi Takaatsu Hijioka

#### Domestic Business Locations (As of August 1, 2012)



# Shares of the Company (As of March 31, 2012)

#### Shares of the Company

Number of authorized shares	256,000 shares
Number of issued shares	106,000 shares
Number of shareholders	5,350 shareholders

### **Major Shareholders**

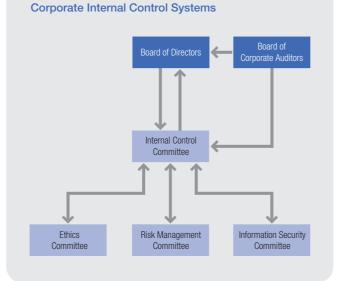
Shareholders	Number of shares held	Shareholding ratio
Tokyo Electron Limited	58,753	55.42
Tokyo Electron Device Employee Shareholder Association	4,675	4.41
Japan Trustee Services Bank, Ltd. (Trust Account)	602	0.56
The Master Trust Bank of Japan, Ltd. (Trust Account)	442	0.41
NORTHERN TRUST CO AVFC RE NORTHERN TRUST GUERNSEY NON TREATY CLIENTS	434	0.40

# **Corporate Governance**

In light of the growing need for effective corporate governance, our top priority is to ensure fairness in management and to increase management transparency and accountability to shareholders and stakeholders. To this end, we have the following systems of internal control in place. Under the Internal Control Committee, which is tasked with strengthening and applying all internal control systems, the Ethics Committee is responsible for compliance systems, the Risk Management Committee is responsible for risk management systems, and the Information Security Committee is in charge of information storage and management systems.

In addition, the Board of Corporate Auditors makes proposals on internal control to the Board of Directors and also conducts audits of the Internal Control Committee.

Moving forward, we will continue our efforts to increase management fairness and transparency.



# **Distribution of Shares**

