Determinedly Taking on the Challenge of Change and Accelerating Growth in Profits

President & Representative Director, CEO

aTohusly

Career Summary

April 1986	Joined Tokyo Electron Limited		
April 2005	Vice President of TED		
June 2007	Corporate Director of the Company		
June 2011	Managing Director, TOKYO ELECTRON DEVICE HONG KONG LTD. (now TOKYO ELECTRON DEVICE ASIA PACIFIC LTD.)		
September 2013	CEO, inrevium AMERICA, INC. (now TOKYO ELECTRON DEVICE AMERICA, INC.)		
January 2015	President & Representative Director of the Company (present)		
June 2024	CEO of TED [to present] Corporate Officer of TED [to present]		

Review of the Fiscal Year that Ended March 31, 2024

In the fiscal year that ended March 31, 2024, customers and commercial rights expanded, but sales in the EC Business decreased from the previous fiscal year due to stagnation in the Chinese market and the impact of the shift to direct sales by some semiconductor manufacturers. In contrast, the CN Business reported an increase in profit due to strong sales of security-related products and subscription-based licenses and services. For the fiscal year that ended March 31, 2024, the Group posted net sales of ¥242.888 billion (up 1.1% year on year), operating income of ¥15.428 billion (up 8.4% year on year), ordinary income of ¥13.922 billion (up 11.6% year on year), and net income attributable to owners of parent of ¥9.986 billion (up 13.8% year on year). Net sales and profits reached record highs.

Forecast for the Fiscal Year Ending March 31, 2025

With regard to the business environment for the CN Business in the fiscal year ending March 31, 2025, the IT market mainly involving security is expected to remain strong. For the EC Business and PB Business, market adjustment is expected to continue, with the first half of the year being the bottoming out phase and the second half of the year shifting to a recovery phase. The main reason for this is that the market has been in an adjustment phase since the second half of the fiscal year that ended March 31, 2024, and consumption of inventory in the supply chain is taking time. The prolonged stagnation of the Chinese market in particular is widely affecting the area of industrial equipment, which is a core customer base for us. In addition, the impact of decreased sales due to the shift to direct sales by some semiconductor manufacturers will become most

Assumptions of the Business Plan

		FY2024		FY2025	
		1st Half	2nd Half	1st Half	2nd Half
		Growth Period	Adjustment Period	Bottoming Out Period	Recovery Period
	Semiconductor, wafer market conditions	High level of inventory in supply chain		To inventory level optimization	
	Market conditions in China	Prolonged stagnation			Recovery trend
ç	Industrial equipment market	Sluggish due to impact of r	market conditions in China —		Recovery trend
PB	Automotive equipment market	Change to steady		Change to steady	
	Commercial rights	Contribution of new customer commercial rights Full-scale direct manufacturer-to-consumer sales		►	Contribution of new customer commercial rights
0	Market trends	Change to steady IT market, mainly in security Acquisition of new agreements		Change to steady IT market, mainly in security	
Z	New distributor agreements			Acquisition of new agreements	
Exchange rate trends		Year-on-year change to weaker yen		Year-on-year change to weaker yen	
Net sales		¥242.8 billion		¥230.0 billion	
Ordinary income ratio		5.7%		5.5%	
ROE		25.1%		19.2%	

Our New Medium-Term Management Plan, VISION 2030

The financial indicators in the current medium-term management plan, VISION 2025, have been achieved for two consecutive fiscal years, but we have not necessarily realized or achieved our vision of "to become a manufacturer with technology trading company functions." We need to focus more on this and Under the VISION 2025 medium-term management plan, we have achieved the targets (net sales of ± 200 billion $\pm 10\%$, an ordinary income ratio of 5.0% or higher, and an ROE of 15.0% or higher) for two consecutive fiscal years since the fiscal year that ended March 31, 2023. We have met the forecasts for the ordinary income ratio and ROE for the fiscal year ending March 31, 2025 (net sales of ± 250 billion, an ordinary income ratio of 5.5%, and an ROE of 20.0%) that were announced in April 2023, one year ahead of schedule.

We took over the wafer inspection system business of Nippon Electro-Sensory Devices Corporation in October 2023. That has also contributed to our performance, and figures are included in the Electronic Components (EC) Business.

evident in the first half of the fiscal year, but the contribution of new customers and commercial rights to our business performance is expected to begin in earnest in the second half of the fiscal year.

Based on these assumptions for the business plan, we plan to have net sales of ¥230 billion (down 5.3% year on year), ordinary income of ¥12.7 billion (down 8.8% year on year), and net income attributable to owners of parent of ¥8.7 billion (down 12.9% year on year) for the fiscal year ending March 31, 2025. Performance will fall below the results for the fiscal year that ended March 31, 2024, but we expect to exceed the VISION 2025 targets for three consecutive fiscal years since the fiscal year that ended March 31, 2023. We will continue to promote efforts to grow profits with an eye toward medium- to long-term growth.

continue our commitment to "become a manufacturer." Therefore, we have formulated a new medium-term management plan, VISION 2030, in order to increase corporate value and for the Group to continue making progress.

VISION 2030, New Medium-Term Management Plan (FY2026-FY2030)

MISSION

Address social issues through leading-edge technology,

primarily semiconductors and IT, and to contribute to the sustainable development of society by offering solutions to those issues that have value beyond expectations

The Group will continue to address continuously emerging social issues from the perspective we have developed as a technology trading company. By providing solutions with value that exceeds the expectations to society (our customers), we will encourage the adoption of cutting-edge technologies and help to create a "super-smart society."

VISION

A company that solves latent social issues with the capabilities of a manufacturer and a technology trading company

Under the current medium-term management plan, VISION 2025, we have focused on enhancing our functions as a manufacturer to provide solutions to issues based on our Vision of "becom[ing] a manufacturer with technology trading company functions." Numerous issues that involve every market, as exemplified by advances in AI, are expected to arise by 2030. We will need to fully utilize both our "functions as a manufacturer" and our "functions as a technology trading company" more than ever before. In our new medium-term management plan, VISION 2030, we have updated our Vision to be "a company that solves latent social issues with the capabilities of a manufacturer and technology trading company" in order to reaffirm to our stakeholders that the Group will pursue solutions to the aforementioned issues based on both our "functions as a manufacturer" and our "functions as a technology trading company." Our firm commitment to sustainably increasing profitability by enhancing our functions as a manufacturer has not changed.

Companywide Policy

Aim to solve latent social issues (customer issues) with the capabilities of being a manufacturer and technology trading company

- All business units will work on in-house products (services) development and create Group synergies to propose solutions to problems with value that exceeds expectations
- The Technology Trading Company Department will acquire new distributor agreements and customer commercial rights to strengthen marketing to address potential issues
- Actively utilize M&A to quickly establish a business foundation that enables problem-solving

Management Policy by Business

customer satisfaction



 Understand customer needs and offer solutions and services that support customer's DX
 Support customer's use of digital technology and increase



Focus on growth markets such as industrial equipment, automotive-related equipment, cloud services, and the OT security^{*1} field
Leverage specialized semiconductor knowledge and develop a solutions-based business



 Provide products centered on wafer inspection systems globally with measurement and inspection technology at the core
 Strengthen medical ODM^{*2} and board OEM^{*3} services by leveraging semiconductor-related technology and high-quality development and manufacturing infrastructure

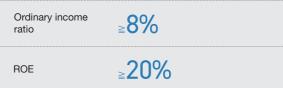
Take actions that contribute to sustainable profit growth

- Actively invest in in-house products (services) development that can differentiate the Company's products.
- Transition from a flow-type to a stock-type service business
- Invest to increase medium- to long-term profit (research and development, human resources recruitment, employee training, etc.)

Financial Model (Target Management Indicators) (for FY2030)

Pursuing Sustainable Profit Growth with Profit and Revenue Growth (Profit Growth Outpacing Revenue Growth)

Net sales ¥300.0 - ¥350.0 billion



Capital Policy

In order to further increase corporate value through sustainable growth in profits, there are three important elements of our capital policy: investment in growth, shareholder returns, and financial soundness.

Growth Investment	 Investment for sustainable growth Aggressive investment for technology development and business expansion (including M&A) Investment in internal and external DX to strengthen competitiveness Actively invest in human resource development
Shareholder Return	 Long-term high returns due to profit growth Achieve sustainable profit growth and improve enterprise value Shareholder returns according to financial results (dividend payout ratio: 40% target)
Financial Soundness	Strengthen financial structure and appropriate financial leverage • Equity ratio: 40% or more • ROE: 20% or more

Maintain appropriate inventory levels

Sustainability

We intend to help people live fuller lives and to develop a sustainable society through the various solutions we provide through our businesses. We also intend to facilitate the Group's sustainable development and to increase corporate value by working to address material issues. In terms of human capital and diversity in particular, we will focus on fostering the next generation of leaders, in addition to training human resources who seek to satisfy customers around the world and creating an

Enhancing Corporate Governance

We have introduced a new corporate officer system and we have created the new position of Chief Executive Officer (CEO) to clarify who is responsible for the Group's management and conduct of operations. As the highest executives in the Group, corporate officers have a company-wide perspective and are responsible for management and conduct of operations. In addition, corporate officers will further enhance the supervisory

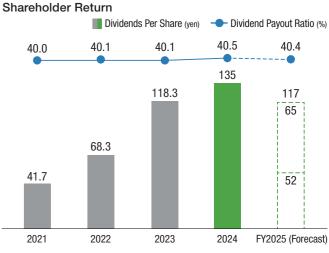
Message to Stakeholders

VISION 2025 is the medium-term management plan that ends in the fiscal year ending March 31, 2025. The plan has made steady progress, surpassing financial indicators and meeting the final-year forecast for the ordinary income ratio and ROE in the fiscal year that ended March 31, 2024. The fiscal year ending March 31, 2025 will be an adjustment phase, but we expect growth in the semiconductor market, security market, and IT market within the context of rising demand for a DX, EVs, and Al in the medium to long term. We continue to believe that developing flexible solutions and responding quickly to customer needs are essential. We will further increase our efforts to grow profits in the future, and we will seek to continue increasing corporate value. We would like to thank all of our stakeholders for their continued support.

*1. Security for operational technology used in factories and industrial facilities

*2. Original design manufacturing: A model where a company handles everything from product design to manufacturing

*3. Original equipment manufacturing: In contrast to ODM, a model where a company is only commissioned or contracted to produce a product



* Conducted a share split at a ratio of three shares for one ordinary share on October 1, 2023 (Dividend amounts prior to September 2023 are shown assuming that the share split had taken place at the beginning of the fiscal year ended March 31, 2021.)

environment that fosters individual capabilities to help increase employee motivation. In order to achieve carbon neutrality in FY2050 as a response to climate change, we have set a target for FY2030 (a 50% reduction compared to FY2021). As part of this effort, we switched to electricity from virtually renewable energy sources at our Engineering Center (Tsuzuki Ward, Yokohama) in October 2023.

capabilities of the Board of Directors by attending Board of Directors meetings to explain proposals and answer questions. Corporate officers are members of the Corporate Officer Committee, which is a newly created supreme body for executive decision-making. Corporate officers are responsible for prompt decision-making and the agile conduct of operations.

10